



To Notify or Not to Notify? That Is the Question.

Thursday, January 30, 2019

Time: 8:00–9:00 a.m. PT

11:00 a.m.–12:00 p.m. ET

5:00–6:00 p.m. CET

Welcome & Introductions



Host:



Dave Cohen
CIPP/US, CIPP/E
Knowledge Manager
IAPP

Speakers:



Mahmood Sher-Jan
CHPC
CEO & Founder
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Holly Amorosana
CIPP/US, JD
Chief Privacy Officer
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Agenda



- Things to consider before assessing an incident
- Operational phases of the incident response lifecycle
- Incident Risk Assessment Scenarios
- Elements of an effective incident response program
- Benchmarking highlights
- Q&A

Incident response lifecycle



Identify & Investigate

- Incident is detected by infosec or reported by an internal or external source.
- Clock is ticking for the IR team to investigate, involve key stakeholders, and capture the info needed to drive a risk assessment.



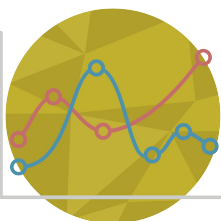
Risk Assess & Decide

- Using info gathered, IR team must accurately determine whether notification to regulators and/or individuals is required based on all applicable regulations in different nations and states.



Breach Notification

- If notification is required, IR team must notify regulators and individuals of the breach in time to meet all regulatory deadlines.
- Notification must contain the info required in each jurisdiction, and delivery must be tracked and documented.



Reporting & Trend Analysis

- Incident is detected by infosec or reported by an internal or external source.

Risk Assess & Decide: Things to consider ahead of time

- Who is **responsible** for the incident risk assessment and notification decision?
- Defined and documented incident assessment process including ensuring consistency, objectivity and defensibility
- What processes and tools are used by the team to operationalize the incident assessment and decision making process
- How does the response team communicate and make final decisions

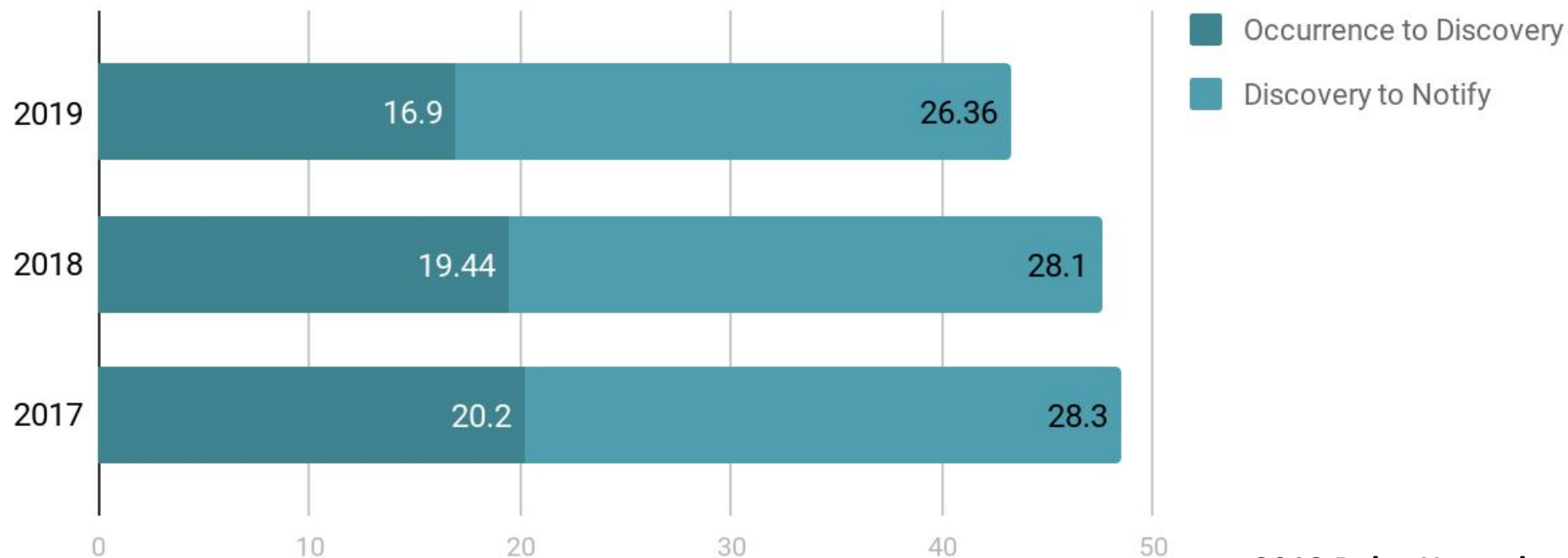
Effective Risk Assessment is Essential for Organizational Risk Mitigation



A mature multi-factor risk assessment is the foundation for effective and timely decision-making and ensuring compliance in a complex and changing regulatory landscape.

Consistent	Objective	Timely	Defensible
<p>Same incident scenario but varying and inconsistent notification decisions create risk and draw attention to a program that is ad-hoc & lacking the necessary maturity.</p>	<p>Notification decision should be objective based on documented multi-factor risk assessment that is compliant with applicable regulations.</p>	<p>Your team needs to arrive at the right notification decision in time to meet compliance deadlines for all applicable regulation.</p>	<p>Demonstration of consistency and objectivity of the incident risk assessment and notification decisions are key to establishing defensibility.</p>

Incident lifecycle time periods

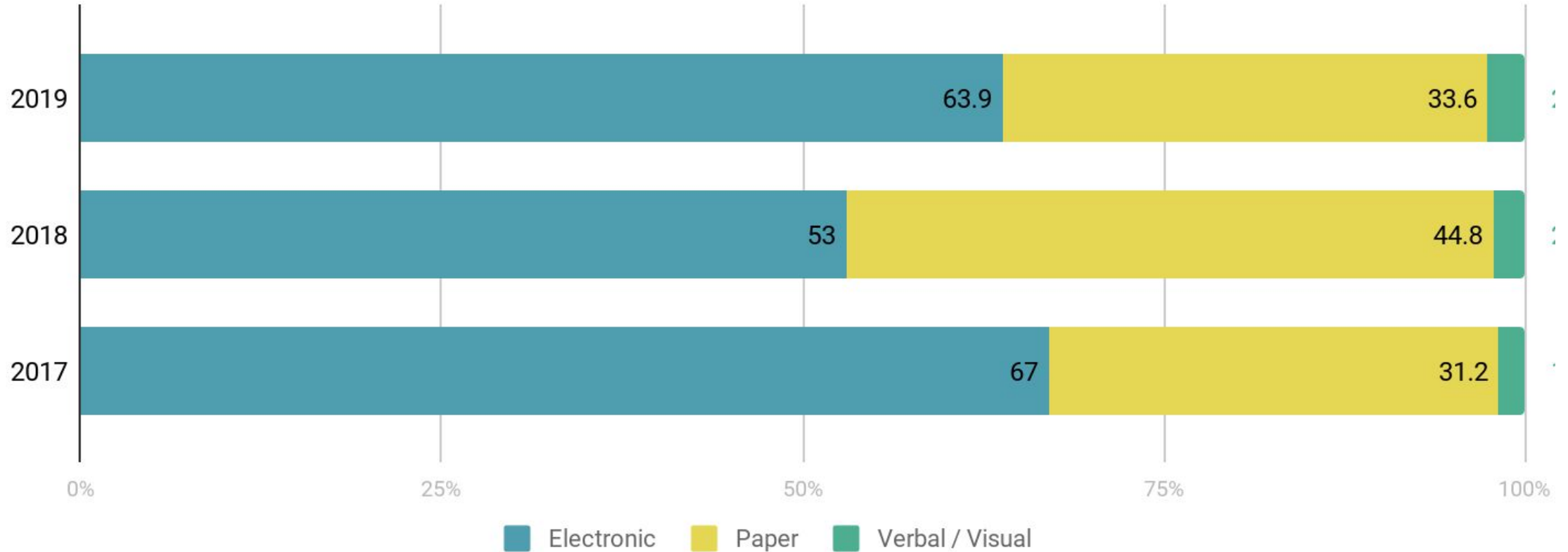


2019 BakerHostetler Report:

.Occurrence to discovery = 66 days

.Discovery to notify = 56 days

Electronic vs. Paper vs. Verbal/Visual



Let's dive into scenarios!

Scenario #1- Identify & Investigate

You've just been informed an employee from an internal business unit mistakenly emailed a file containing customer data to an incorrect person outside the organization.

The employee was attempting to email the file to a coworker, however made a typo on the email address and ended up sending the file of customer data to some unknown person.

Scenario #1 - Identify & Investigate



Data Elements Exposed:

- Names
- Mailing address including city, state and zip
- Phone Numbers
- Email address (which also functions as the online username for account access)

Scenario #1 - Risk Assessment

Risk factors	
Category	Electronic
Subcategory	Email
Data protection description	No protection measures were present
Nature of incident	Unintentional or inadvertent
Compromise description	Disclosure
Recipient	Unauthorized person or organization, or unknown
Recipient description	Unknown
Outcome	Insufficient or unknown risk mitigation
Risk mitigation description	Unable to retrieve or unsure of disposition

- **Risk Factors:**

- Recipient of the data
 - Were they authorized, not authorized, generally authorized?
- Nature of the incident
- Data protection measures
- Risk mitigation measures

Email mistakenly sent to a random person outside the organization who is not authorized to see the data.

Scenario #1 - Notification Decision



Would your organization notify
the impacted individuals?

Scenario #1 - Your Decision

New Jersey High

Data Sensitivity	High				●
	Medium				
	Low				
		Low	Moderate	High	Extreme

Incident Severity

Data elements

- Email address that functions as a username for online account access
- Names

Guidance messages

Notifications ✎ Edit

Name	Guidance	Decision
▶ Affected Individual(s)	No	No
▶ Division of State Police in the Department of Law and Public Safety	No	No
▶ Credit Reporting Agencies	No	No

Guidance Message: Does not meet New Jersey or Connecticut's definition of sensitive customer or personal information. **Notification is not expected in either state under the law.**

Connecticut Medium

Data Sensitivity	High				
	Medium				
	Low				●
		Low	Moderate	High	Extreme

Incident Severity

Data elements

- Names

Guidance messages

Notifications ✎ Edit

Name	Guidance	Decision
▶ Affected Individual(s)	No	No
▶ Attorney General	No	No

Scenario #1 - But, What If...

What if you looked at the file again and noticed passwords were also included in the emailed file, it was just in a hidden field?

Scenario #1 - Identify & Investigate

Data Elements Exposed:

- Names
- Mailing address including city, state and zip
- Phone Numbers
- Email address (which functions as the online username for account access)
- Password, PIN, or other code for online account access

Scenario #1 - Decide

Does your notification
decision change based on the
newly discovered info?

Scenario #1 - Decide

▼ **New Jersey** High

Data Sensitivity

High				●
Medium				
Low				
	Low	Moderate	High	Extreme

Incident Severity

▼ **Data elements**

- Email address that functions as a username for online account access
- Names
- Password, PIN, or other code for online account access

► **Guidance messages**

Notifications Edit

Name	Guidance	Decision
► Affected Individual(s)	Yes	Yes
► Division of State Police in the Department of Law and Public Safety	Yes	Yes
► Credit Reporting Agencies	No	No

Notification is required in the state of New Jersey due to the inclusion of email address (that can be used as username) and password data elements, which are defined as personal information.

Scenario #1 - Decide

▼ Connecticut Medium

Data Sensitivity	High				
	Medium				
	Low				●
		Low	Moderate	High	Extreme

Incident Severity

▼ Data elements

- Names

► Guidance messages

Notifications ✎ Edit

Name	Guidance	Decision
► Affected Individual(s)	No	No
► Attorney General	No	No

Data elements still do not meet Connecticut’s definition of sensitive customer or personal information. Notification is not expected.

Scenario #2- Identify & Investigate

At an organization in Netherlands, a file containing names along with national id numbers was accidentally shared with an unauthorized processor.

We assume we'll receive sufficient mitigation since they are a processor with regulatory obligation to protect personal data, however we have requested but not gotten a written assurance from the processor yet.

Scenario #2 - Identify & Investigate



Data Elements Exposed:

- Names
- National ID Number

Scenario #2 - Risk Assess

Region: European Union

Risk factors

Category	Electronic
Subcategory	Email
Data protection description	No protection measures were in place
Nature of incident	Unintentional or inadvertent
Compromise description	Unauthorized disclosure
Recipient	Unauthorized person or organization, or unknown
Recipient description	Organization or agency: Processor
Outcome	Sufficient risk mitigation
Risk mitigation description	Recipient returned or destroyed the data properly: No written assurance was obtained

Scenario #2 - Decide



Would your organization notify
the impacted individuals?

Scenario #2 - Decide

GDPR lead supervisory authority **Elevated** 0/1 500 **Decision Pending**

Data Sensitivity

High	Green	Orange	Red	Red
Medium	Green	Yellow	Red	Red
Low	Green	Green	Green	Yellow
	Low	Moderate	High	Extreme

Incident Severity

Notifications [Edit](#) [Law overview](#)

Name	Guidance	Decision	Due	Notice complete
▶ Ireland: Data Protection Commissioner (DPC)	Yes	Yes	01/30/20 8:36 AM	not specified

Confirm decision

Data elements

- Name
- National identification number

Netherlands **Elevated** 0/0 500 **Decision Pending**

Data Sensitivity

High	Green	Orange	Red	Red
Medium	Green	Yellow	Red	Red
Low	Green	Green	Green	Yellow
	Low	Moderate	High	Extreme

Incident Severity

Notifications [Edit](#) [Law overview](#)

Name	Guidance	Decision	Due	Notice complete
▶ Affected Individual(s)	No	No		

Confirm decision

Data elements

- Name
- National identification number

Notification required to Ireland Data Protection Commissioner, but **not required** to affected individuals.

Scenario #2 - But, What If...

As the investigation continued the processor is being non-responsive and we no longer believe we'll be able to confirm sufficient risk mitigation.

Scenario #2 - Risk Assessment

Region: European Union

Risk factors

Category	Electronic
Subcategory	Email
Data protection description	No protection measures were in place
Nature of incident	Unintentional or inadvertent
Compromise description	Unauthorized disclosure
Recipient	Unauthorized person or organization, or unknown
Recipient description	Organization or agency: Processor
Outcome	Insufficient or unknown risk mitigation
Risk mitigation description	Unknown

Scenario #2 - Decide



Does your notification
decision change based on the
revised info?

Scenario #2 - Risk Assess

GDPR lead supervisory authority High
0/1 500 Decision Pending

Data Sensitivity	High				●
	Medium				
	Low				
		Low	Moderate	High	Extreme

Incident Severity

Notifications ✎ Edit

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[Law overview](#) ↗

Confirm decision

Data elements

- Name
- National identification number

Netherlands High
0/1 500 Decision Pending

Data Sensitivity	High				●
	Medium				
	Low				
		Low	Moderate	High	Extreme

Incident Severity

Notifications ✎ Edit

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[Law overview](#) ↗

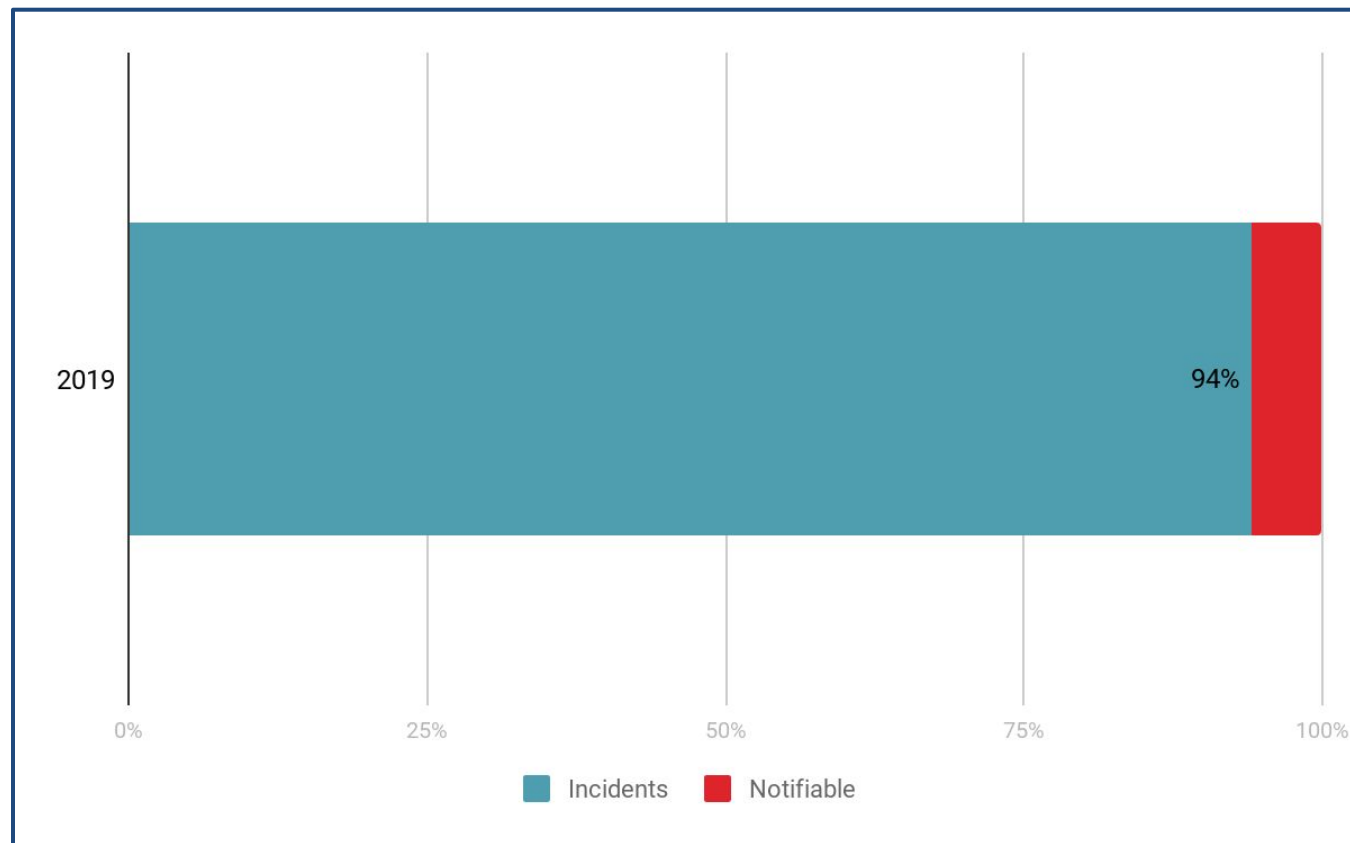
Confirm decision

Data elements

- Name
- National identification number

Notification required to **both** Data Protection Commissioner and affected individuals.

What is an optimal notification rate?



- Sufficient risk mitigation is crucial in reducing risk of harm.
- Consistent and objective multi-factor risk assessment provides the necessary proof of compliance.

Risks of over or under - reporting

- **Risks of over-reporting**
 - Brand and reputational damage
 - Erosion of confidence from your customers
 - Greater regulatory scrutiny from authorities and auditors
 - Increased operational costs
- **Risks of under-reporting:**
 - Fines and penalties
 - Diminishing consumer confidence which in turn impacts bottom line
 - M&A implications

Simplify compliance with automation



RADAR provides **consistency** and **efficiency** by operationalizing incident response:

1. Simplify incident escalation & details
2. Quickly assess whether an incident requires notification to supervisory authority and data subjects
3. Manage third party data processing notification obligations
4. Monitor trends and measure program metrics
5. Provide proof of compliance

The image displays three overlapping screenshots of the RADAR software interface. The central screenshot shows a 'GDPR lead supervisory authority' incident with a 'High' severity rating. It features a 'Data sensitivity' heatmap (High, Medium, Low) and a 'Severity' heatmap (Low, Moderate, High, Extreme). A 'Notifications' table lists a notification to the Dutch Data Protection Authority (AP) with a due date of 05/31/18. Below this, a 'Regulation' section states: 'Regulation: Notify without undue delay and, where feasible, not later than 72 hours after becoming aware, by May 31, 2018 at 2:30 pm'. A 'Data elements' list includes Credit card number, Fingerprint data, Name, and National identification card number. The bottom screenshot shows a 'Gramm-Leach-Bliley Act' incident with a 'High' severity rating and a similar notification table. The left screenshot shows a dashboard with 'Incidents for All Assignees' and 'Notifications for All Assignees' tables. The right screenshot shows a bar chart of activity over time and a table with columns for Date, Billing, Client Services, Financial Services, HR, and Total.

Is it a breach? Automation in Incident Response



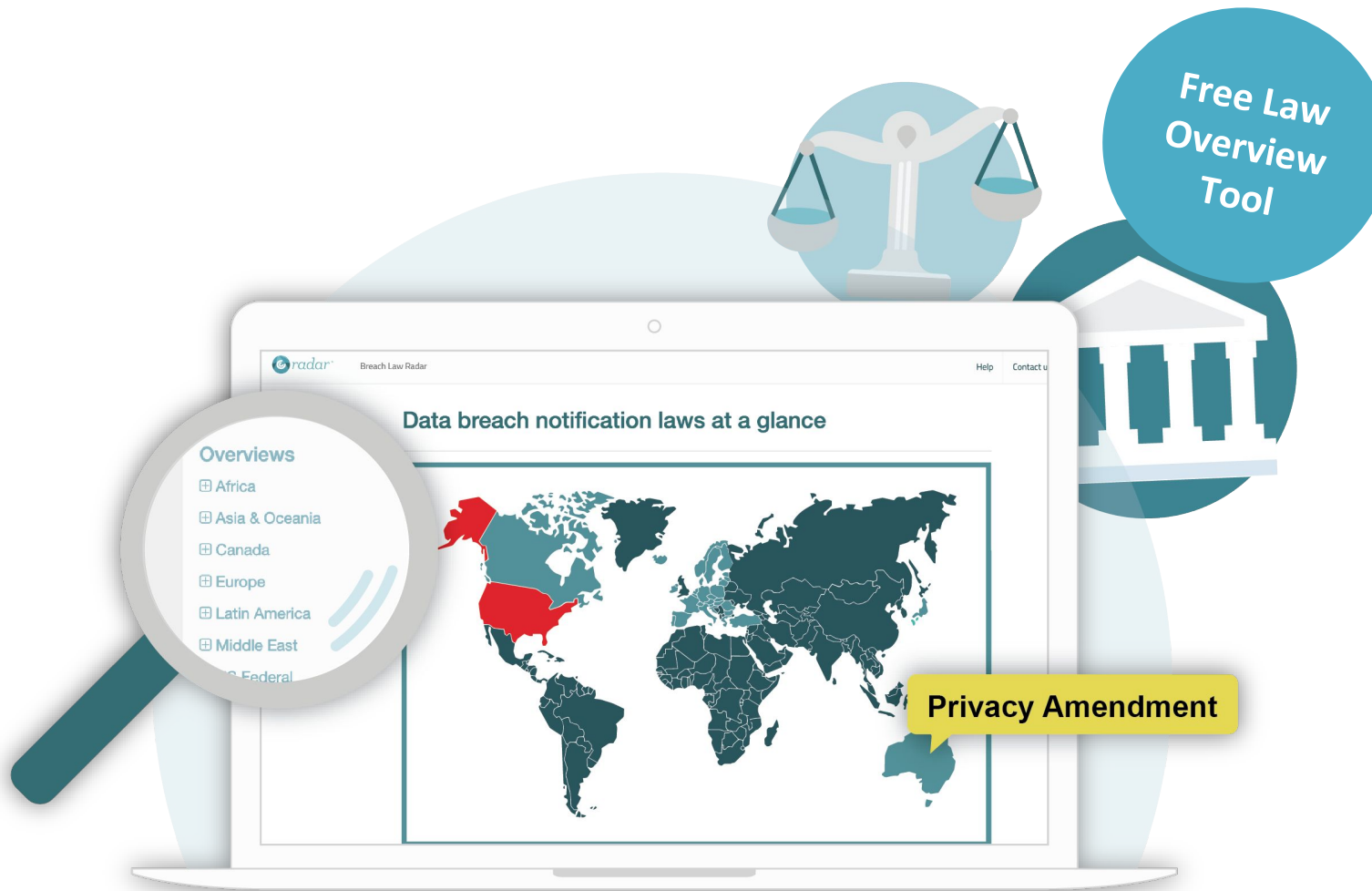
Experience the
Radar Breach
Guidance
Engine

See firsthand how the Radar Breach Guidance Engine cuts incident response efforts in half - ensuring consistent, objective results

<https://breach-engine.radarfirst.com/>



Stay Current with Changing Breach Laws



Enables organizations to:

Access up-to-date overviews of global breach notification laws (including CCPA and GDPR)

Remain informed of US federal and state incident risk assessment and reporting requirements for data breaches

Keep up with the requirements to achieve regulatory compliance and the penalties for non-compliance

radarfirst.com/breach-law

Questions & Answers

Host:



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