BEABEACON OF HOPE: SUPPORT KIDNEY SCHOOL





INFORMATION WITH A PURPOSE: PATIENT SELF-MANAGEMENT

"As I'm getting closer to dialysis it seems like I can't think of anything but dying. I feel like no one understands what I go through and I've lost control of my life and emotions."

No one should have to feel alone and scared when they have chronic kidney disease (CKD). Kidney School offers HOPE *and* information to help people with CKD live as well and fully as possible.

The non-profit Medical Education Institute needs your support to keep this credible, unbiased resource FREE and up-to-date for patients.

SUPPORT HOPE AND EMPOWERMENT FOR PATIENTS

Become a Kidney School Sponsor today! Read on to find out how your company can benefit.

KIDNEY SCHOOL FAST FACTS

- 16 interactive, tailored modules with lively content, patient quotes, photos, graphics & animations, pre- and post-tests, a user evaluation, and a certificate of completion
- Offered as full-color, large-print PDFs (in English and Spanish) for patients who can't use the Internet—and MP3 audio files for those who don't see or read well
- FREE—no registration or log-in required
- Fasy to understand—written at a 6th grade reading level
- O Designed using motivational theory
- Free promotional postcards—
 approximately 50,000 mailed each
 year to CKD and dialysis clinics





WHY KIDNEY SCHOOL SPONSORSHIP MAKES SENSE

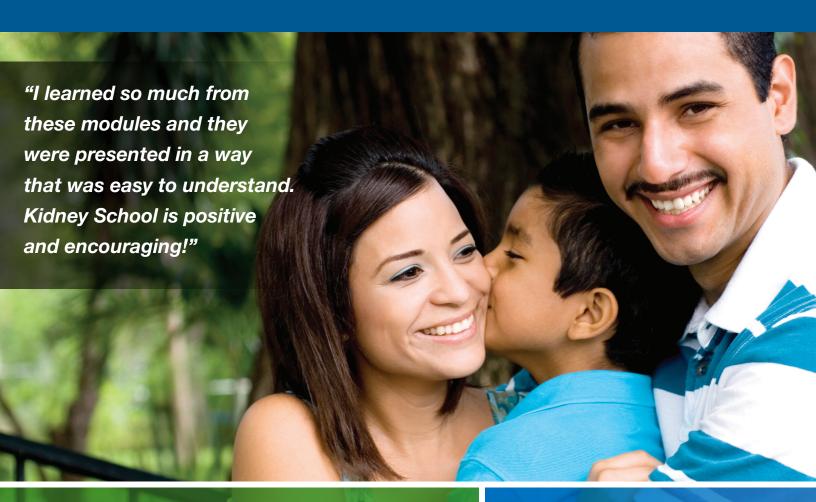
Obviously, Kidney School is an important and useful resource for patients, their family members, physicians, and clinical staff, but WHY SHOULD YOUR COMPANY CONSIDER SPONSORSHIP?

Kidney School provides unique returns on your investment that may be lacking in your current marketing strategy. Benefits derived from your support of Kidney School include:

- The increased visibility and goodwill among patients and the renal community
- Financing your company's reputation of corporate generosity and caring for patient interests
- Smarter, more engaged, and active patients are more likely to follow their treatment plans, which will help YOUR bottom line
- Patients will know and appreciate that you stand behind Kidney School, providing them with credible, quality education (written at a 6th grade reading level)
- ✓ Informed patients may choose YOUR product or service

SPONSOR ONE OR TWO MODULES—OR EVEN ALL 16!—FOR EVEN GREATER EXPOSURE AND RECOGNITION FROM PATIENTS AND THE RENAL COMMUNITY!





KIDNEY SCHOOL ATTRACTS ENGAGED HEALTH INFORMATION SEEKERS

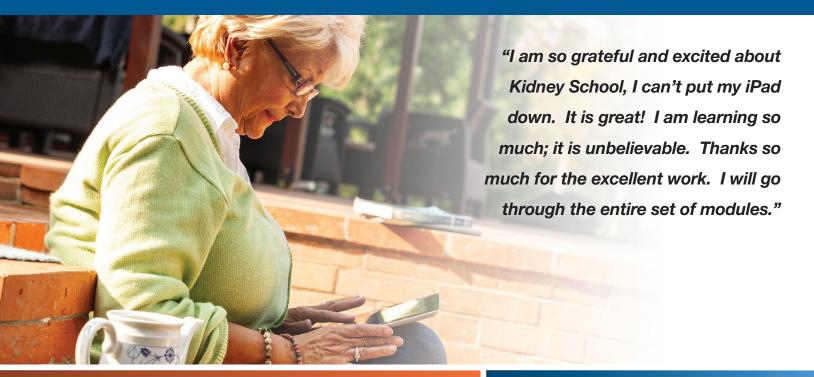
Kidney School users are the highest quality audience for a healthcare website. They are committed to learning all they can about their disease, as well as how and why to follow their treatment plans. **Our visitor and download statistics back that up.**

APRIL 2017 through MARCH 2018

Total Page Views	610,593
Users	53,232
PDF Downloads	27,088
Audio Downloads	3,600
Postcards Distributed	49,205
Licensing Agreements	4 agreements
	for 5,250 copies
Social Media Reach	2,432

- People search for Kidney School by name: 13 of the top 15 search terms used to find it contain the words "kidney" and "school."
- Kidney School is "sticky." Visitors view many pages and spend lots of time per session. Sponsors can enhance their brand identity and build interest in products and services.
 - ✓ Average of 6 minutes per session (vs. 1.5 minutes for other health sites)
 - ✓ Average of 8 pages viewed per session (vs. 1.8 for other health sites)
 - ✓ **Bounce rate of only 46%** (vs. 72.4% for other health sites)





WHAT PATIENTS SAY ABOUT KIDNEY SCHOOL:

"Thank God for this site—it has changed my life! All the information I learned helped alleviate my fear of dialysis."

"I saw a counselor, but those sessions found me wandering aimlessly in the dark forest of my anxieties. But the 'Coping' module of Kidney School gave me a lot of structure that I found to be extremely helpful. It provided very practical tools to construct effective coping mechanisms."

"These Kidney School modules were very easy to understand and take you step by step in understanding kidney disease, treatment options, and barriers faced by those living with it. I really appreciate all this information."

WHAT PROFESSIONALS SAY **ABOUT KIDNEY SCHOOL:**

"I love Kidney School, direct patients to it, hand out the postcards, and copy the modules."

"THANK YOU!! Your program has been a blessing to my patients."

"Kidney school is an outstanding resource for patients, family, and professionals. Clear and concise information. Well organized. Up to date."

PATIENTS AGREE OR STRONGLY AGREE KIDNEY SCHOOL:

Helped me learn more about kidney disease

Is useful to me in my life

Makes me feel more able to manage kidnev disease

PROFESSIONALS AGREE OR STRONGLY AGREE THEIR PATIENTS:

Increased knowledge and understanding of CKD

Increased understanding and control of diet and fluids

Informed of treatment options

Improved understanding of why to take medications as prescribed

Reduced fear of dialysis and the future

Improved attitudes about life and disease



Sponsor more than one—or all 16—to maximize your benefits:

BENEFITS FOR YOUR COMPANY	Number of Modules 1 2–3 4–8 ALL 16			
AWARENESS AND RECOGNITION				
Raise awareness of your product or service	✓	✓	✓	✓
Support motivational education to help patients follow their treatment plans and produce better health outcomes	✓	✓	✓	✓
GAIN WEBSITE EXPOSURE				
Your logo on the sponsor page of your module(s) with a live link to the URL of your choice.	Small	Med	Large	Large & listed at top
Your name/logo on the Order Free Postcard page		Small	Med	Large
GAIN PRINT EXPOSURE				
Your logo on the inside cover of your module(s) PDFs		Small	Med	Large
Your logo on 50,000+ per year Kidney School Postcards				✓
Your company recognized in MEI press releases				✓

MEI is a non-profit 501(c)(3) public charity dedicated to helping people with chronic diseases learn to manage and improve their health, with a focus on CKD. We:

- Conduct health behavior research to better understand the patient experience and interactions between patients and their healthcare teams.
- Create educational materials based on research and adult education principles—to empower patients to manage their health.
- Distribute these educational resources at little or no cost to maximize their availability.
- Advocate for patient-friendly, rehabfriendly policy.

The MEI team includes researchers, writers, editors, web developers, social workers, and patient education experts with decades of experience in CKD.

SIGN ME UP!

Choose to sponsor modules that fit your marketing strategy:

1	. Kidneys: I	How Th	ney W	/ork, F	T wol	hey F	⁻ail,
	What You	Can D	0				
_							

- 2. Treatment Options for Kidney Failure
- ☐ 3. Working with Your Health Care Team
- 4. Following Your Treatment Plan
- ☐ 5. Coping with Kidney Disease
- ☐ 6. Anemia and Kidney Disease
- 7. <u>Understanding Kidney Lab Tests</u>
- 8. Vascular Access: A Lifeline for Dialysis

- 9. Nutrition and Fluids for People on Dialysis
- ☐ 10. Getting Adequate Dialysis
- ☐ 11. <u>Sexuality and Fertility</u>
- ☐ 12. Staying Active with Kidney Disease
- ☐ 13. <u>Heart Health and Blood Pressure</u>
- ☐ 14. Patient Rights and Responsibilities
- ☐ 15. <u>Alternative Treatments</u>
- ☐ 16. Long-term Effects of Dialysis

SPONSORSHIP PRICING

Number of Modules	Percent Discount	Annual Cost Per Module
1 – 3 modules	-	\$5,000
4 – 7 modules	25%	\$3,750
8 – 15 modules	35%	\$3,250
All 16 modules	50%	\$2,500

SPONSORSHIP AGREEMENT

Number of modules	Total sponsorship cost
Payment Options:	
☐ Check (payable to Medical Education Institute) enclosed	Please invoice (use contact info below) Payment plans are available.
Company Name	
Billing Contact Name (please print)	
Billing Address	
Billing Email	Billing Fax
Sponsor Benefits Contact Name	Email
Signature	Date
our signature signifies agreement to become a sponsor of Kidney School as indicate	

Please send this contract to: Medical Education Institute, Inc.

414 D'Onofrio Drive, Suite 200, Madison, WI 53719 Email: Klicko@meiresearch.org | Fax: 608.833.8366

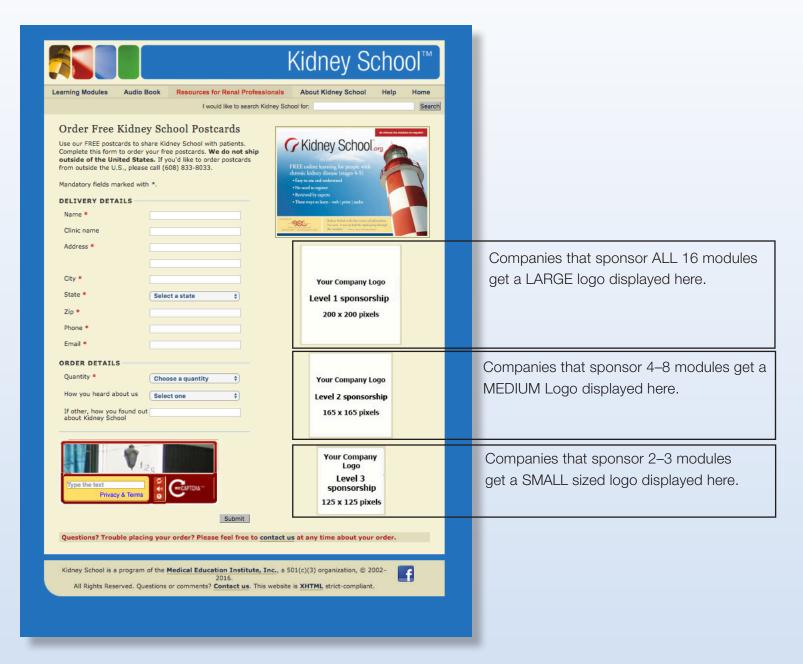
414 D'Onofrio Drive, Suite 200 | Madison, WI 53719 | 608.833.8033 | FAX 608.833.8366 | www.meiresearch.org

The amount of visibility your company receives Kidney School™ depends on the number of learning modules your company supports. For example, when Resources for Renal Professionals About Kidney School a visitor opens a sponsored learning module, Module 6 Brought to You By: Continue to Module 6 there is a splash page, where: Companies that sponsor ALL 16 modules get a LARGE logo displayed Your Company Logo Your Company Logo Your Company Logo FIRST (or at top). Companies that Level 1 & 2 sponsorships Level 1 & 2 sponsorships Level 1 & 2 sponsorships sponsor 4-8 modules get a LARGE 200 x 200 pixels 200 x 200 pixels 200 x 200 pixels logo display. Your Company Name Your Company Name Your Company Name A short tagline for your company A short tagline for your company A short tagline for your company goes here Companies that sponsor TWO or THREE modules get a MEDIUM sized Your Company Logo Your Company Logo Your Company Logo Level 3 sponsorship Level 3 sponsorship Level 3 sponsorship logo (on the modules they sponsor). 165 x 165 pixels 165 x 165 pixels 165 x 165 pixels Your Company Name Your Company Name Your Company Name Companies that sponsor ONE module Your Company Your Company Your Company Your Company Logo Your Company Logo Logo Logo Logo get a SMALL sized logo. Level 4 sponsorship Level 4 sponsorship Level 4 sponsorship Level 4 Level 4 125 x 125 pixels Your Company Kidney School is a program of the **Medical Education Institute, Inc.**, a 501(c)(3) organization, © 2002–2016.

All Rights Reserved. Questions or comments? **Contact us.** This website is **XHTML** strict-compilant. f

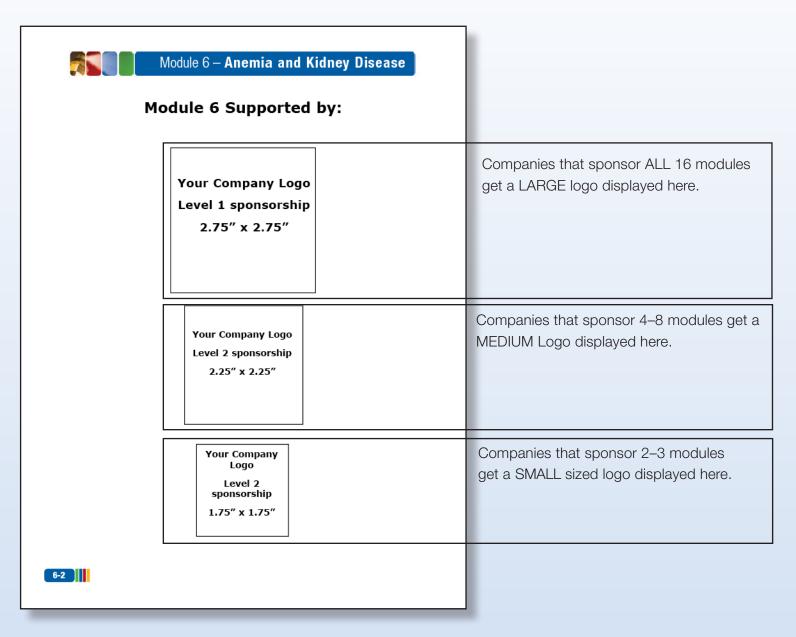


Companies that sponsor more than one Kidney School module also get recognized on our FREE promotional postcard order page. We distribute aproximately 50,000 postcards annually.





Companies that sponsor more than one Kidney School module are listed on the inside cover of the PDF files of the modules they sponsor. Kidney School PDF modules are downloade approximately 40,000 times each year.





Companies that sponsor ALL 16 MODULES of Kidney School are recognized on our FREE promotional postcards. We distribute approximately 50,000 postcards annually.

KIDNEYSCHOOL.ORG



Kidney School is sponsored by:

YOUR LOGO HERE

WHAT YOU CAN LEARN

INTRO	Living Successfully with Kidney Disease Vivir de manera exitosa con una enfermedad renal
MODULE 1	Kidneys: How They Work, How They Fail, What You Can Do Riñones; cómo funcionan, cómo fallan, lo que usted puede hacer
MODULE 2	Treatment Options for Kidney Failure Opciones de tratamiento para la insuficiencia renal
MODULE 3	Working with Your Health Care Team Colaboración con su equipo de atención médica
MODULE 4	Following Your Treatment Plan Seguir el plan de tratamiento
MODULE 5	Coping with Kidney Disease El manejo de la enfermedad renal
MODULE 6	Anemia and Kidney Disease La anemia y la enfermedad renal
MODULE 7	Understanding Kidney Lab Tests Comprensión de los exámenes de laboratorio de riñón
MODULE 8	Vascular Access: A Lifeline for Dialysis Acceso vascular, un recurso vital para la diálisis
MODULE 9	Nutrition and Fluids for People on Dialysis Nutrición y líquidos para personas que se realizan diálisis
MODULE 10	Getting Adequate Dialysis Obtención de una diálisis adecuada
MODULE 11	Sexuality and Fertility Sexualidad y fertilidad
MODULE 12	Staying Active with Kidney Disease Seguir activo con la enfermedad renal
MODULE 13	Heart Health and Blood Pressure Salud del corazón y presión arterial
MODULE 14	Heart Health and Blood Pressure Salud del corazón y presión arterial Patient Rights and Responsibilities Derechos y responsabilidades del paciente Alternative Treatments
MODULE 15	Alternative Treatments

Tratamientos alternativos

MODULE 16 Long-term Effects of Dialysis

Efectos a largo plazo de la diálisis

Living Successfully with Kidney Disease

