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R12: Simplifying the Complex for a Secured Future

WCRUG (21108) November 17, 2015

Kumar Ganapathiraju PricewaterhouseCoopers LLP



Main Topics

Client Overview

Project overview

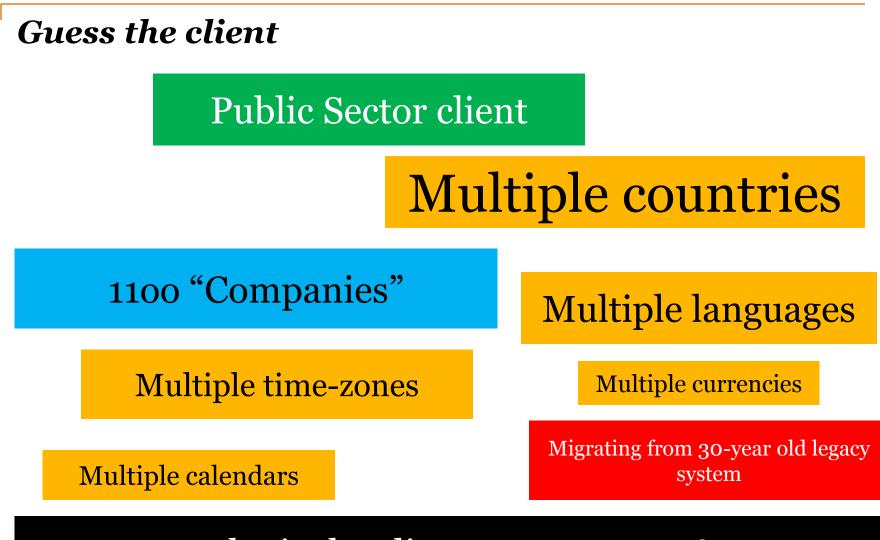
Project complexities

Approach to address project complexities

Questions?

Overview

WCRUG (Nov 2015): R12: Simplifying the Complex for a Secured Future PwC



Who is the client - any guesses?

WCRUG (Nov 2015): R12: Simplifying the Complex for a Secured Future PwC

About the client CFMWS



Canadian Forces Morale and Welfare Services (CFMWS) is responsible for administering Non-Public Property (NPP) on behalf of the Chief of Defence Staff (CDS).

CFMWS, through Bases/Wings, is responsible for delivering selected Public morale and welfare programs, services, and activities on behalf of Chief Military Personnel (CMP) to Canadian Armed Forces (CAF) members and their families.

In addition, many CAF units also provide morale and welfare programs/services to their members such as canteens, kit shops, messes and other types of social activities, all operated within the NPP accountability framework.

About the project PROPHET



The PROPHET project involved:

1. The implementation of Oracle E-Business Suite (EBS)

- Financials (GL, FA, AP, AR, CE)
- Others: Project Costing, Purchasing, Loans, Advanced Collections, Inventory
- Self-service: iExpenses, iProcurement, iReceivables
- 2. The implementation of Oracle Business Intelligence Analytics (OBIA)
 - Financial Analytics and Procurement & Spend Analytics
- 3. Integration
- 4. Conversions

Project complexities

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Project complexities

- Large number of "Companies" (read Entities)
 - Over 1100 Entities each requiring separate financial statements
- Complex reporting requirements
 - Multiple different stakeholders each requiring reporting for different groups of Entities

Data access restrictions

- Large number of users (> 3,000) each to be restricted to data for a single, a group of or all Entities
- Intercompany Transactions
- Integration with multitude of small systems
 - E.g. 96 instances of MS Great Plains

Project complexities

- Security compliance requirements
- Transition from a 30-year old legacy system
- **Geographically widespread users:** Canada, US & Europe
- **The usual "Multiple" suspects:** Multiple currencies; time zones; calendars; languages; Ledgers; Operating Units
- New hardware (Oracle Database Appliance)
- Managed Support transition
- **Single sign-on** for EBS & OBIA plus iPad access
- Limited customization: Limit to less than 5%
- **Timeline:** To be implemented in 12 months
- **Others:** Donations Receipts, 150K customers/suppliers, Customer statement bursting for 150K customers etc.

Approach to project challenges Organizational structure and reporting requirements

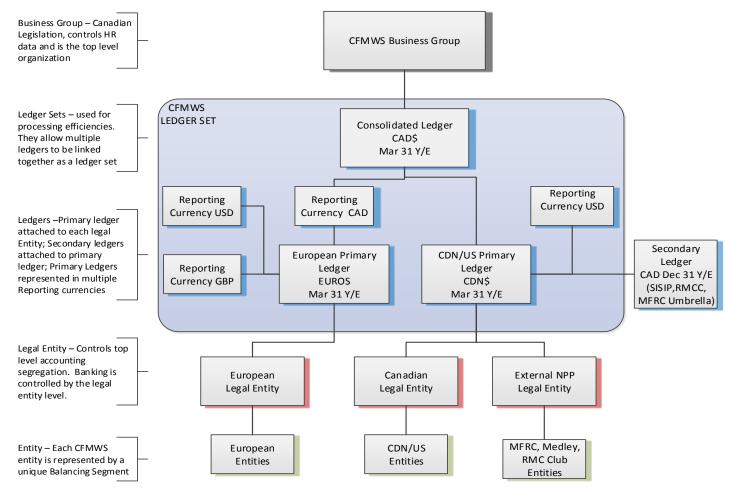
Organization structure and reporting requirements

- Large number of "Companies" (read Entities)
 - Involves over 1100 Entities (soon to grow to 3000) each requiring a separate Balance Sheet and Income Statement
- **Complex reporting requirements for different stakeholders** – Financial Statements for:
 - Each Entity
 - Different combinations of Entities based on different stakeholders
 - Consolidated financial statements for all Entities



Entities and orting hierarchies.

EBS Organization structure Multiple primary/secondary Ledgers



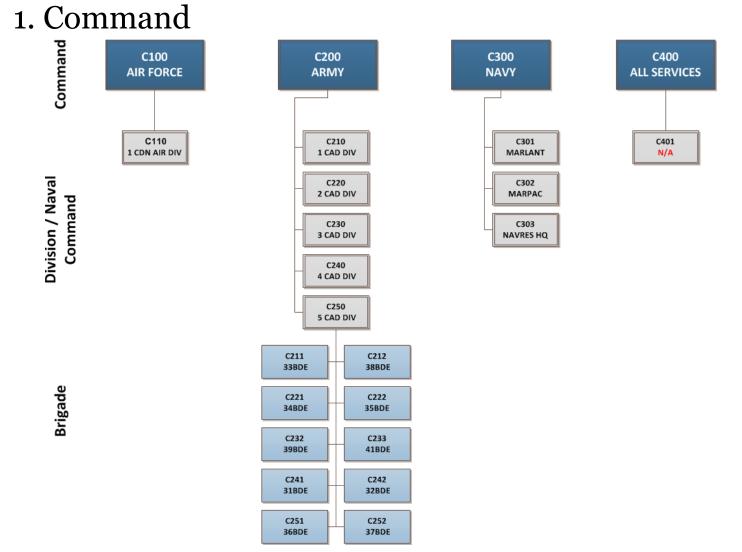
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GL COA Structure

ы			Balancing Segm	nent	
NI	umber Name	Window Prompt	Column	Value Set Disp	Enable layed
1	Entity	Entity	SEGMENT1	CF_GL_ENTITY	
2	Outlet	Outlet	SEGMENT2	CF_GL_OUTLET	
3	Natural Account	Natural Account		L_NATURAL_ACCOU	
4	Sub Account	Sub Account	Cost Center	L_SUB_ACCOUNT	•
5	Profit Centre	Profit Centre	SEGMENT5	CF_GL_PROFIT_CENTRE	v
6	Intercompany —	Intercompany	SEGMENTE		•
7	Spare1	Spare1	Intercompan	L_SPARE1	Image: Market Ma Market Market Ma Market Market Mar Market Market Mar
8	Spare2	Spare2	Segment	UN_UL_SPARE2	

Dependent valuesets used for Sub-account and Profit-center segments (on Nat A/c)

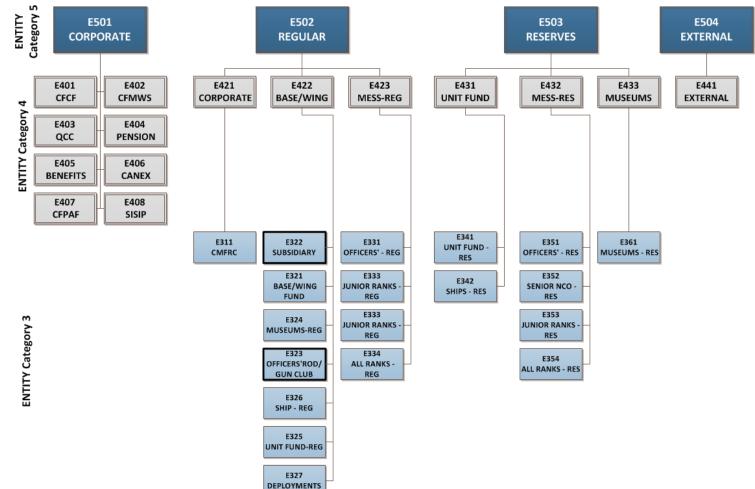
Multiple Entity hierarchies ...contd.



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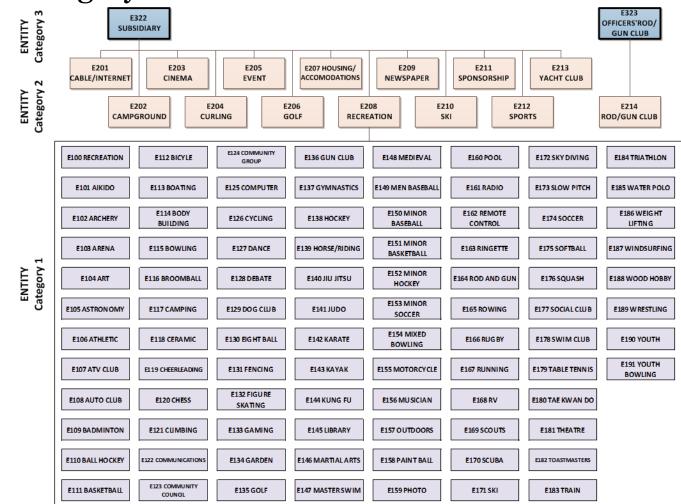
Multiple Entity hierarchies

2. Category



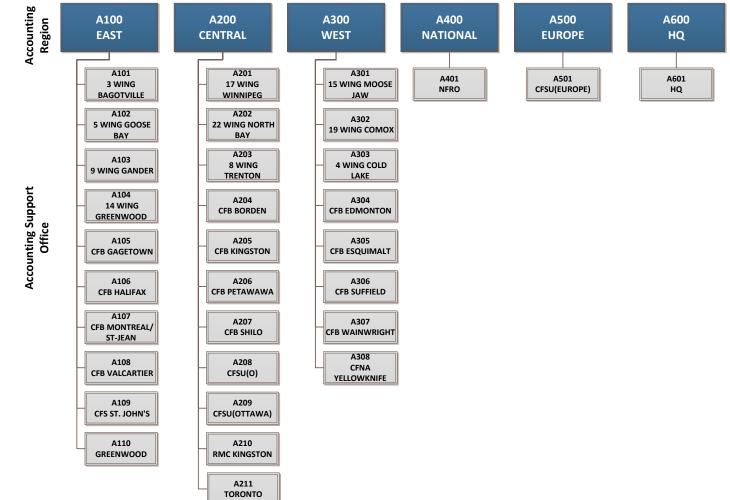
Multiple Entity hierarchies ...contd.

2. Category ...contd.



Multiple Entity hierarchies ...contd.

3. Accounting region

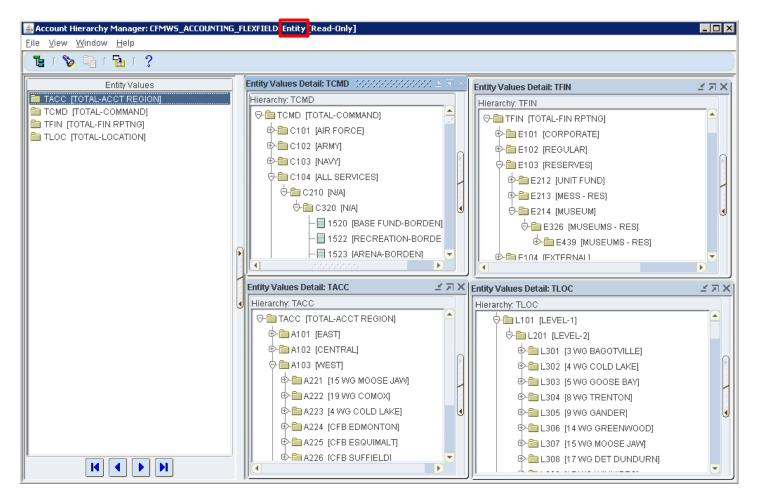


WCRUG (Nov 2015): R12: Simplifying the Complex for a Secured Future PwC

Multiple Entity hierarchies ...contd. 4. Location

LOCATION HIERARCHY PARENT	REG	JLAR	CAN	VEX	SHI	PS			RESE	RVES					COI	RP		
	From	То																
L129 CFS ST. JOHN'S	1000	1019																
L105 9 WING GANDER	1020	1039	0401	0401			5000	5004										
L103 5 WING GOOSE BAY	1040	1059	0402	0402														
L117 CFB HALIFAX	1060	1119	0403	0403	3000	3019	5005	5010	5012	5014	5900	5900						
L106 14 WING GREENWOOD	1120	1179	0404	0404			5011	5011										
L134 LFAATC ALDERSHOT	1180	1199	0405	0405														
L116 CFB GAGETOWN	1200	1299	0406	0406			5015	5030			5901	5902						
L123 CFB VALCARTIER	1300	1359	0407	0407			5031	5033	5037	5058	5903	5906						
L101 3 WING BAGOTVILLE	1360	1399	0408	0408			5034	5036										
L119 CFB MONTREAL/ST-JEAN	1400	1499	0409	0409							5907	5911						
L135 LFCATC MEAFORD	1500	1519																
L112 CFB BORDEN	1520	1599	0410	0410							5912	5912						
L141 TORONTO	1600	1649	0411	0411							5913	5916						
L111 22 WING NORTH BAY	1650	1699	0412	0412			5074	5081			5917	5917						
L118 CFB KINGSTON	1700	1749	0413	0413							5918	5918						
L140 RMC KINGSTON	1750	1799	0414	0414														
L104 8 WING TRENTON	1800	1859	0415	0415			5059	5065			5919	5919						
L131 CFSU(OTTAWA)	1860	1899	0416	0416			5066	5073	5082	5093	5920	5923						
L127 CFS LEITRIM	1900	1919	0418	0418														
L120 CFB PETAWAWA	1920	1989	0419	0419			5094	5100			5924	5924						_
L126 CFS ALERT	1990	1999																
L109 17 WING WINNIPEG	2000	2059	0420	0420			5101	5121			5925	5928						
L121 CFB SHILO	2060	2119	0421	0421							5929	5929						
L139 PORTAGE LA PRARIE	2120	2139																
L107 15 WING MOOSE JAW	2140	2179	0422	0422			5143	5152			5930	5930						
L108 17 WING DETACHMENT DUNDURN	2180	2199																
L114 CFB EDMONTON	2200	2259	0423	0423			5122	5136			5931	5933						
L102 4 WING COLD LAKE	2260	2319	0424	0424														
L122 CFB SUFFIELD	2320	2359	0425	0425			5137	5142										
L124 CFB WAINWRIGHT	2360	2389	0426	0426														
L113 CFB CALGARY	2390	2399																
L110 19 WING COMOX	2400	2439	0427	0427														
L115 CFB ESQUIMALT	2440	2489	0428	0428	3020	3039					5934	5941						
L128 CFS MASSET	2490	2499																
L125 CFNA YELLOWKNIFE	2500	2519																
L130 CFSU(EUROPE)	2624	2659	0431	0432														
L138 OUTCAN	2900	2999																
L132 EXTERNAL	9500	9501																
L133 HQ	9000	9003	0400	0400	3050	3074							0100	0104	0200	0200	0500	0501
L137 NDMC (OTTAWA)			0417	0417														

Multiple Entity hierarchies ...contd. In EBS



Multiple Outlet (cost center) hierarchies 1. Cost center group 2. Cost center manager

Account Hierarchy Manager: CFMWS_ACCOL le <u>V</u> iew <u>W</u> indow <u>H</u> elp	TING_FLEXFIELD: Outlet [Read-Only]	
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	€> 🛅 G302 [AQUATICS]	
	⊕- 🛅 G303 [ARENA]	
	⊕- 🛅 G304 [BAR]	
	🕑 🛅 G305 [BOWLING ALLEY]	
	Barrier (CABLE/INTERNET)	
	🖗 🧰 G307 [CHILD AND YOUTH DEV]	
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	Hierarchy: TMGR	
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	Ģ- <mark>™</mark> M202 [ASSOC DG]	
	B M303 [ASSOC DG]	
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	B- M307 [SOLDIER ON MANAGER]	
	⊕ ☐ M203 [Director Strategic Outreach and Initiatives]	
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	→ P h M206 [SACFO]	

OBIA reporting leveraging the hierarchies

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		SALES - CONSUMER	\$580,453.41	\$12,992,776.80	\$12,768,823.18	Month \$0.00	\$87,258,951.03	\$95,854,787.76	\$94,576,692.78	¥TD \$0.00	\$134,346,526.44		
		SALES - WHOLESALE	\$0.00	\$208,656.00	\$340,409.14		\$1,027,654.04	\$2,074,292.00		\$0.00	\$2,819,897.00		
		SALES - TRANSFER	\$0.00	\$0.00		\$0.00	\$26,478.06	\$0.00		\$0.00	\$0.00		
		SALES - REMOTE	\$0.00	\$0.00	\$6,934.16		\$0.00	\$0.00			\$0.00		
		SALES		\$13,201,432.80					\$97,217,967.58		\$137,166,423.44		
		COGS - PURCHASES COGS - MRNI	\$1,340,014.79 -\$152,322.94	\$10,154,765.33	\$10,642,771.92	+ • +	\$70,611,835.01	\$74,276,980.75			\$104,076,981.00		
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		ADJUSTMENT	40.00	+0.00	\$100,020.49	40,00	40,101,001.07	40.00	φε) 100j010.40	40.00	40.00		
		COGS - TRANSFER	\$101.61	\$0.00	-\$113,443.26		-\$656,077.10	\$500.00		\$0.00	\$500.00		
		COGS - FREIGHT	\$6,603.21	\$0.00	\$104,054.33		\$729,086.42	\$0.00		\$0.00	\$0.00		
		COGS - DEPOSITS	-\$438.00	\$0.00	-\$16,031.27		-\$111,033.28	\$0.00		\$0.00	\$0.00		
		COGS	\$1,193,958.67	\$10,154,765.33	\$10,307,064.34	\$0.00	\$00,108,597.51	\$74,277,480.75	\$74,546,054.63	ຸ ຮຸດາດດ ຄ	\$104,077,481.00		
		GROSS PROFIT	-\$613 505 26	\$3 046 667 47	\$2 809 102 14	¢0.00	\$20 204 485 62	\$23,651,599,01	\$22 671 912 95	\$0.00	\$33 088 942 44		
		GROSS PROFIT ADVERTISING/PROMOTION		\$3,046,667.47 \$324,398.00	\$2,809,102.14 \$232,237.72		\$20,204,485.62 \$2,000,552.33	\$23,651,599.01 \$2,514,130.00		\$0.00 \$0.00	\$33,088,942.44 \$3,484,748.00		

Approach to project challenges Data access requirements

Data access restrictions

- **Data access restrictions** for users:
 - Some to see data for only their own Entities & Cost Centres;
 - Some to a group (variable combinations) of Entities & Cost Centres
 - Some to be able to see data for all Entities & Cost Centres
- Data access controls by:
 - Entity (Balancing segment)
 - Outlet (Cost center)
 - Potentially by Profit centre (in future)
 - Yet, each Entity user should be able to see multi-Entity transactions

Data access control extension

Access setup

• Cross-validation rules would not meet all requirements and would have been cumbersome (1100 Entities & 3000 users)

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			Effective	Effective	Version			
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ABARTON	Entity	- 1000	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	- 1002	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	- 1003	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	→ 1004	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	→ 1005	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	→ 1006	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	→ 1007	01-OCT-2015		1 🗹		01-OCT-2015	
ABARTON	Entity	→ 1008	01-OCT-2015	1	1 🗹		01-OCT-2015	
ABARTON	Entity	- 1020	01-OCT-2015	1	1 🗹		01-OCT-2015	

Show History

Data access control extension

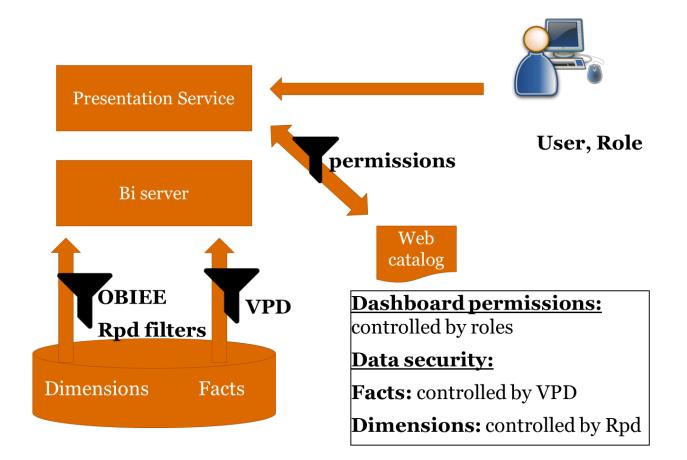
Stamp the transactions with securing attributes

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Data access control extension Outcomes

- Data accessible to users is restricted leveraging the database Virtual Private Database (VPD) features
- The solution is scalable to additional securing attributes beyond the Entity (e.g. Outlet and Profit Center segments as well or for that matter any other attributes)
- Eliminated the need to define numerous security rules that are difficult to maintain
- The solution was extended to OBIA to secure the data within OBIA as well

Data access control in OBIA Dashboards access and data security



Approach to project challenges Intercompany transactions

AP invoice entry

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AP invoice entry ...contd.

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2	Recoverable Tax	0.00	18-AUG-2015	0100-0000-2085-000-00000-0000		CA_GST_HST - CA_HST	
3	Nonrecoverable Tax	0.00	18-AUG-2015	1867-0059-1041-000-00000-0000		CA_GST_HST - CA_HST	
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AP invoice entry

How can we avoid intercompany transactions

Option 1: Define a different OU/Supplier site for each Entity

- That means 1100 OUs or hundreds of thousands of customer/supplier sites! Not a viable option!

So where does this leave us? The proverbial

"Between the Devil and the Deep Sea!"

Option 2: Change the liability account at invoice entry, for almost every invoice

- Not something that users would like
- Nor the Management, for:
 - What if users forget intercompany entries will be generated
 - What if invoice has distributions for multiple Entities?

AP invoice entry Avoiding the intercompany transactions

Luckily, Oracle introduced "Automatic Offset" feature in R12 which prorates the Liability based on BSVs on expense distributions

Two ways this can be configured to derive the full liability distribution string(s):

- Inherit the full liability distribution string from supplier site and replace the BSV with the BSV on the expense distribution – called the "Balancing" method of Automatic Offset
- 2. Inherit the full expense distribution string from the invoice lines and replace the Natural a/c segment value with the Natural a/c value on the liability distribution string on the supplier – called the "**Account**" method of Automatic Offset

AP invoice entry Result of Automatic Offset (Account method)

	A	В	С	D	E	F	G	н	
		Transaction				Accounted	Accounted	Entered	
1	Ledger	Number	Account	AccountDescription	GLDate	DR	CR	Currency	Accounting Class
2	CFNA_PL	498387	1867-0059-1041-000-00000-0000-0000-0000	SKI\-CFSU(O)-WINTER ACTIVITIE	18-Aug-15	642.78		CAD	Item Expense
З	CFNA_PL	498387	1867-0000-2302-000-00000-0000-0000-0000	SKI\-CFSU(O)-DEF-RESERVE \- EN	18-Aug-15		642.78	CAD	Reserve For Encumbrance
4	CFNA_PL	498387	1867-0059-1041-000-00000-0000-0000-0000	SKI\-CFSU(O)-WINTER ACTIVITIE	18-Aug-15		642.78	CAD	Item Expense
5	CFNA_PL	498387	1867-0000-2302-000-00000-0000-0000-0000	SKI\-CFSU(O)-DEF-RESERVE \- EN	18-Aug-15	642.78		CAD	Reserve For Encumbrance
6									
7	CFNA_PL	498387	1867-0059-1041-000-00000-0000-0000-0000	SKI\-CFSU(O)-WINTER ACTIVITIE	18-Aug-15	642.78		CAD	Item Expense
8	CFNA_PL	498387	0100-0000-2085-000-00000-0000-0000-0000	CORPORATE\-HQ\-CFCF-DEF-AC	18-Aug-15	83.56		CAD	Recoverable Tax
9	CFNA_PL	498387	1867-0059-2010-000-00000-0000-0000-0000	SKI\-CFSU(O)-WINTER ACTIVITIE	18-Aug-15		642.78	CAD	Liability
10	CFNA_PL	498387	0100-0000-2010-000-00000-0000-0000-0000	CORPORATE\-HQ\-CFCF-DEF-AC	18-Aug-15		83.56	CAD	Liability
11									

This is a well thought out solution introduced by Oracle and extends all the way to Payments and reconciliation

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AR transaction entry Multi-fund accounting

ansactions (CFNA_OU : CAD) 000000000000000000000000000000000000		GL	Date <mark>21-M</mark> Date 10-A	IAY-2015 UG-2015	Balance Due Line 0.00 Tax 0.00		N	
Class Invoice Type CFF-STANDARD INV Reference SA315051021	-		s (CFNA_OU) For All Lines Detail					Distribution
Legal Entity Canadian Forces Morale and Welfa	re S	_ Line	Line	Class	GL Account	GL Date		Amount [
Main More Notes Commitmen	t F			Receivable	0100-0000-1100-000-00000-0000-0000-0000	10-AUG-2015	100.0000	406.78
-Ship To	- t	1		Revenue	1522-0023-5750-000-00000-0000-0000-0000	10-AUG-2015	100.0000	359.98
Name	С	1	1	Тах	0100-0000-2085-000-00000-0000-0000-0000	10-AUG-2015	100.0000	46.80
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AR invoice entry Accounting with multi-fund setup

iubledger Journal Entry - Windows Internet Explorer							-
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					View T-/	Account View S	upporting References
Ledger CFNA_PL					Sales Invoices		
Journal Entry Status Final Balance Type Actual					14-Nov-2015 11:27:42		
GL Date 10-Aug-2015			Journ	nal Entry Type Description	Stanuaru		
Transaction Information							
Customer Name CHRISTINE SAV	DIE			Cus	stomer Number 10008218	317	
Invoice Number 16782					ument Number 10054790		
Invoice Date 21-MAY-2015 0					ansaction Type CFF-STAN		
Batch Source CFF-MANUAL SO	URCE				equence Name CFNA-INV quence Number 10054790		
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Show Additional Information							
Lines							
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Details Number Account	Accounting Class	Entered Currency	Entered DR	Entered CR	Accounted DR (CAD)	Accounted CR (CAD)	Supporting References
▶ <u>Show</u> 1 1522-0000-1100-000-0000-0000-0000	Receivable	CAD	359.98		359.98		pq
▶ <u>Show</u> 2 0100-0000-1100-0000-0000-0000-0000	Receivable	CAD	46.80		46.80		200
▶ <u>Show</u> 3 1522-0023-5750-000-00000-0000-0000	Revenue	CAD		359.98		359.98	50
	Tax	CAD		46.80		46.80	50
▶ <u>Show</u> 4 0100-0000-2085-000-00000-0000-0000							

Caution: Multi-fund setup will not work for invoices with rules!

We developed a new revenue recognition program to handle invoices with rules!

Approach to project challenges Integration

Integration challenges

Integration with several systems:

- External customer master that generates a unique customer number that should be included in all customer references
 - Customer updates can happen in EBS or in the external customer master
- Several transactions originate in MS Great Plains (96 instances) systems and need to be processed into EBS
- External systems e.g. Banks

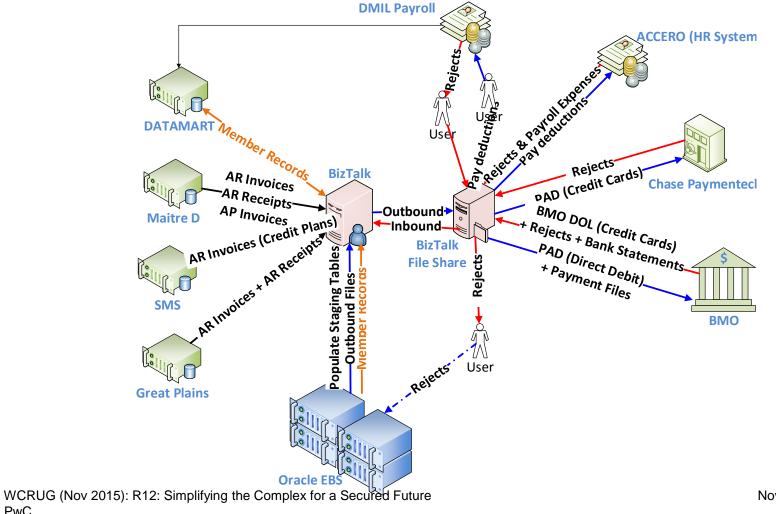
Data entry by non-EBS users

- Several transactions originate outside of MS GP but the users are not connected to EBS (in this phase) and need a way of data entry
 - And if the transactions are in error, they should have access to correct them

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Integration with other systems Leveraged middleware tool (MS BizTalk)

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Data entry by non-EBS users

Leveraged Web ADI functionality for AR and AP trx.

For data entry in disconnected mode, we leveraged Web ADI functionality of Oracle EBS

- Developed ADI templates for AR and AP Transaction entry
- Features data validation through lookups/drop-downs, required/optional columns, enterable/protected fields etc.
- When data is uploaded, feedback on errors is provided to the users immediately users have the ability to correct them and re-upload them
- User-friendly interface and minimal training needs





Questions?

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