

TABLE OF CONTENTS

*	lr	ľ	h	7)C	lu	ıc	ti	O	r
			_	_	,	·		u	v	

Purpose	What is a Teacher Externship?	1
Planning Document	Purpose —	1
Background Statement/Application — 5 Locating an Externship Host Sample Letter— 7 Sample Telephone Contact Sheet— 8 Agreements for a Successful Externship — 9 Permission to Photograph the Worksite and Employees— 10 *Suggested Activities for a Teacher Externship — 11 *Employer – Teacher Extern Work Plan — 13 Reminders/Checklist for a Successful Teacher Externship — 14 *Teacher Externship Time Log— 15 Questions To Ask at a Worksite/Information Interview — 16 Workplace Learning Opportunities — 19 Skills Observation Form with Classroom Application Notes — 21 Learning Audit of a Worksite — 23 Externship Journal — 25 *Evaluation of Teacher Externship Program for Host Site/Employer — 26 Evaluation of Externship Program for Teachers — 28 Sample Thank You Letter— 30 Outline for a Lesson Plan(s) Developed as a Result of the Externship — 31 The SCANS Skills, A Three-Part Foundation — 33 SCANS – Five Competencies — 34 Attachment 1 – Professional Development Rubric — 35 Attachment 2 – PTSB for Externship CEUs — 36	Benefits	2
Locating an Externship Host Sample Letter——————————————————————————————————	Planning Document	3
Sample Letter	Background Statement/Application —	5
Sample Telephone Contact Sheet Agreements for a Successful Externship Permission to Photograph the Worksite and Employees 10 *Suggested Activities for a Teacher Externship 11 *Employer – Teacher Extern Work Plan Reminders/Checklist for a Successful Teacher Externship 14 *Teacher Externship Time Log Questions To Ask at a Worksite/Information Interview Workplace Learning Opportunities Skills Observation Form with Classroom Application Notes 21 Learning Audit of a Worksite Externship Journal Externship Journal 55 *Evaluation of Teacher Externship Program for Host Site/Employer Evaluation of Externship Program for Teachers 30 Outline for a Lesson Plan(s) Developed as a Result of the Externship 31 The SCANS Skills, A Three-Part Foundation 33 SCANS – Five Competencies 44 Attachment 1 – Professional Development Rubric 36 Attachment 2 – PTSB for Externship CEUS	Locating an Externship Host	
Agreements for a Successful Externship ————————————————————————————————————	Sample Letter	7
Permission to Photograph the Worksite and Employees———————————————————————————————————	Sample Telephone Contact Sheet	8
*Suggested Activities for a Teacher Externship — 11 *Employer – Teacher Extern Work Plan — 13 Reminders/Checklist for a Successful Teacher Externship — 14 *Teacher Externship Time Log — 15 Questions To Ask at a Worksite/Information Interview — 16 Workplace Learning Opportunities — 19 Skills Observation Form with Classroom Application Notes — 21 Learning Audit of a Worksite — 23 Externship Journal — 25 *Evaluation of Teacher Externship Program for Host Site/Employer — 26 Evaluation of Externship Program for Teachers — 28 Sample Thank You Letter — 30 Outline for a Lesson Plan(s) Developed as a Result of the Externship — 31 The SCANS Skills, A Three-Part Foundation — 33 SCANS – Five Competencies — 34 Attachment 1 – Professional Development Rubric — 35 Attachment 2 – PTSB for Externship CEUs — 36	Agreements for a Successful Externship	9
*Employer – Teacher Extern Work Plan — 13 Reminders/Checklist for a Successful Teacher Externship — 14 *Teacher Externship Time Log — 15 Questions To Ask at a Worksite/Information Interview — 16 Workplace Learning Opportunities — 19 Skills Observation Form with Classroom Application Notes — 21 Learning Audit of a Worksite — 23 Externship Journal — 25 *Evaluation of Teacher Externship Program for Host Site/Employer — 26 Evaluation of Externship Program for Teachers — 28 Sample Thank You Letter — 30 Outline for a Lesson Plan(s) Developed as a Result of the Externship — 31 The SCANS Skills, A Three-Part Foundation — 33 SCANS — Five Competencies — 34 Attachment 1 — Professional Development Rubric — 35 Attachment 2 — PTSB for Externship CEUs — 36	Permission to Photograph the Worksite and Employees—	10
Reminders/Checklist for a Successful Teacher Externship — 14 *Teacher Externship Time Log — 15 Questions To Ask at a Worksite/Information Interview — 16 Workplace Learning Opportunities — 19 Skills Observation Form with Classroom Application Notes — 21 Learning Audit of a Worksite — 23 Externship Journal — 25 *Evaluation of Teacher Externship Program for Host Site/Employer — 26 Evaluation of Externship Program for Teachers — 28 Sample Thank You Letter — 30 Outline for a Lesson Plan(s) Developed as a Result of the Externship — 31 The SCANS Skills, A Three-Part Foundation — 33 SCANS — Five Competencies — 34 Attachment 1 — Professional Development Rubric — 35 Attachment 2 — PTSB for Externship CEUs — 36	*Suggested Activities for a Teacher Externship ————————————————————————————————————	11
*Teacher Externship Time Log————————————————————————————————————	*Employer – Teacher Extern Work Plan ————————————————————————————————————	13
Questions To Ask at a Worksite/Information Interview16Workplace Learning Opportunities19Skills Observation Form with Classroom Application Notes21Learning Audit of a Worksite23Externship Journal25*Evaluation of Teacher Externship Program for Host Site/Employer26Evaluation of Externship Program for Teachers28Sample Thank You Letter30Outline for a Lesson Plan(s) Developed as a Result of the Externship31The SCANS Skills, A Three-Part Foundation33SCANS - Five Competencies34Attachment 1 - Professional Development Rubric35Attachment 2 - PTSB for Externship CEUs36	Reminders/Checklist for a Successful Teacher Externship	14
Workplace Learning Opportunities	*Teacher Externship Time Log-	15
Skills Observation Form with Classroom Application Notes	Questions To Ask at a Worksite/Information Interview —	16
Learning Audit of a Worksite	Workplace Learning Opportunities ————————————————————————————————————	19
Externship Journal	Skills Observation Form with Classroom Application Notes ————	21
*Evaluation of Teacher Externship Program for Host Site/Employer	Learning Audit of a Worksite —	23
Evaluation of Externship Program for Teachers	Externship Journal —	25
Sample Thank You Letter——————————————————————————————————	*Evaluation of Teacher Externship Program for Host Site/Employer —	26
Outline for a Lesson Plan(s) Developed as a Result of the Externship	Evaluation of Externship Program for Teachers —	28
The SCANS Skills, A Three-Part Foundation	Sample Thank You Letter——————————————————————————————————	30
SCANS – Five Competencies — 34 Attachment 1 – Professional Development Rubric — 35 Attachment 2 – PTSB for Externship CEUs — 36	Outline for a Lesson Plan(s) Developed as a Result of the Externship —	31
Attachment 1 – Professional Development Rubric — 35 Attachment 2 – PTSB for Externship CEUs — 36	The SCANS Skills, A Three-Part Foundation ————————————————————————————————————	33
Attachment 2 – PTSB for Externship CEUs —————————36	SCANS – Five Competencies —	34
	Attachment 1 – Professional Development Rubric ————————————————————————————————————	35
Attachment 3 – Professional Development for Career and Technical Education Teachers – 37	Attachment 2 – PTSB for Externship CEUs ————————————————————————————————————	36
	Attachment 3 – Professional Development for Career and Technical Ed	ducation Teachers – 37



^{*} denotes items that are beneficial for both educators and the employer/host site

INTRODUCTION

What is a teacher externship?

Teacher externships offer a unique professional development opportunity connecting the classroom to the workplace. They provide an experience in which teachers spend time in a workplace to learn through direct experience about trends, skill requirements and opportunities in industries related to their subject in order to enrich and strengthen their teaching and bring relevance to student learning. There are many types of workplace experiences such as student internships, teacher externships, job shadowing, informational interviewing, and service learning, but teacher externships "provide a peer-to-peer learning environment," says WestEd Senior Research Associate Svetlana Darche. Externships range from a day of job shadowing to longer externships that are usually project-based and can last as long as a full summer. Teacher externships offer a professional development experience that is often transformative for educators and their students.

Externships provide a way for teachers to have "hands-on" experiences in the corporate or nonprofit workplace. Listed below are three types of externship experiences:

□ Integration Experience – This externship provides a teacher in the workplace for two to three weeks (optio of 20-40 hours per week) in the summer. The teacher is fully-integrated into a team, or department, to assume specific duties.	n
Exposure Experience — For one to two weeks (option of 20-40 hours per week) in the summer, the teacher extern involved in the exposure experience will gain insight into a business or industry by shadowing executives, managers and teams in multiple departments. The exposure experience may also allow the teacher to benefit from examining a specific skill set.	r
□ Event Experience – The event experience includes a teacher extern participating in a specific event on behalf of the hosting organization. The teacher extern is available to work at the discretion of the hosting organization on an actual event as well as pre-event planning and follow-up days to the event as desired by the hosting organization.	

Teacher externships take on increased meaning as Career Technical Education (CTE) teachers and core academic teachers build the bridge between skills-based and knowledge-based education. With the goal that all students be prepared for college *and* careers teachers must constantly update their own knowledge and skills about current workplace practices, requirements, and tools by gaining an "on the ground" understanding of economic and career trends that will affect their students. The externship experience helps teachers connect classroom content with students' future career interests and helps students develop both the academic and technical skills required in the world they are preparing to enter.

Purpose

The purpose of a teacher externship is to engage in activities in business and industry, and/or service-based organizations, to learn how classroom content and learning strategies are applied in the workplace. Teachers improve their pedagogical practices by incorporating new methods, labor market information, and employment skills that meet current industry standards. The educational goal of an externship is to increase a teacher's ability to connect theory and practice and bring an understanding of workplace practices and policies (e.g. problem solving methods, practical applications of theory, leadership concepts) into the classroom, thus increasing the relevance of student learning.

June Lee-Bayha, Senior Research Associate at WestEd, describes externships as a career-altering experience: "It energizes faculty. It changes the classroom dynamic when faculty become more like students and see what kind of world their students are entering. It raises the stakes of what's being taught and can make teachers more empathetic to their students." According to WestEd's Svetlana Darche, the core ideas behind externships are rooted in a constructivist approach to education and in tenets of adult learning theory: Adults

learn through doing and problem-solving; they need to understand why they are learning something, and they learn best when the subject is of immediate use to them.

Benefits

With first-hand exposure, teachers can design and implement classroom activities, projects and work-based learning opportunities that will add relevance and meaning to students' classroom learning. Externships provide a fresh perspective that lets teachers tie curriculum to real-world applications. They gain an increased ability to explain the value of what students are learning. This often leads to activities in which students work in groups, engaging in cooperative learning and open-ended real-life, problem-based assignments.

Externships also give employers other avenues of involvement in education. They can inform educators about their expectations of employees in various positions and offer input to the curriculum, thereby contributing to the preparation of their future workforce. They can also become guest speakers, advisory council members, mentors, host field trips and job shadows, or offer internships for students. In addition they provide an avenue for educators to "market" their industry, spreading the word to students about their opportunities in the industry.

The benefits for teachers are many but, so too are the benefits for the hosting employer. Many companies do not have the means to give to their community through financial or equipment donations but are rich in what they can provide in training and experience. In-kind donations of time and expertise are immensely valuable and provide employers an opportunity to show their commitment to their community. States even provide tax incentives to businesses that provide such services.

Peer-to-peer experiences where educators and adults working in industry share their experiences provide valuable insights into the demands and challenges of education and the modern workplace and make learning more meaningful for students.

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This information will be provided in an alternative format upon request.



PLANNING DOCUMENT

This planning document is intended to help you begin to plan for a successful externship experience. No two teachers, schools or communities are alike and planning will lead to a richer and more useful experience. Please take the time to jot down your ideas related to the prompts below.

Externship Objectives and Expected Outcomes

What do you hope to get out of the externship experience and how will this translate to your work as a classroom teacher? Include curriculum or products you hope to develop through this experience. How will the externship experience lead to improved student learning?

How many hours or days will you spend in the workplace?

Suggestion – spend at least two full days or the equivalent of 16 hours in the workplace. The more time you spend the more you will learn and the more contacts you will make for future possibilities such as guest speakers, field trips and student job- shadows/internships.

When will I do an externship?

This is usually during school breaks, especially over the summer, or perhaps on a fall or spring break. Or you might take time from the school year and utilize a substitute?

How will I be compensated for my time?

If you do an externship as a release day from work with a substitute, your district may pay for a substitute with general funds. If it is during non-contract days: the Wyoming Department of Education will provide a \$35.00 per hour stipend less anything the business or industry pays you.

Pursuant to the State of Wyoming Administration and Information rule, a contract will be required if the stipend exceeds \$1,500. If the externship will exceed \$1,500 in one fiscal year, please contact WDE to start the contract process prior to commencing your externship.

Planned activities

What will you do during your externship? For example - information interviews with various departments such as Human Resources or Research & Development; work alongside someone sharing their day-to-day responsibilities; observe a team working together; learn a particular skill?



Contacting a workplace

Brainstorm businesses, industry, and not-for-profit organizations that would integrate with your classroom. Use your Advisory Council/Board, the Internet, your local Chamber of Commerce, Better Business Bureau, and colleagues to research appropriate places.

Contact the Human Resources or Public Relations Department if you do not already have a contact person. Use the "Background Statement/Application" and/or the "Sample Telephone Contact Sheet" in this guide.

Material Needs and Resources

What do you need to get ahead of time, such as safety equipment? Is there anything you should read or prepare before the experience?



BACKGROUND STATEMENT/APPLICATION

You may want to send a letter of introduction and/or background information either before or after you make contact with a prospective externship host. In any case having your information written down on a sheet of paper will help you think about what skills and experiences you bring to the experience and what you want to gain from the externship.

Full Name:
Address:
Phone: Email:
School: School phone:
Principal's name:
School address:
School website:
A. Education Background Degree Major/Minor Subjects University/College:
Credentials:
B. Teaching Experience List all courses you are currently teaching (include title, grade level(s))
Describe your students' characteristics in two sentences:
Are you currently teaching full time? Yes No If no, percent time you are working: Total years teaching (include this year): List and briefly describe workshops, courses, or seminars completed within the last three years:



List committees on which you have served:

C. Specialized Skills and/or Interests

Dates :
Dates :
nave it available.
Relationship:
Address:
Relationship:
Address:
าล

LOCATING AN EXTERNSHIP HOST SAMPLE LETTER

Your Name
Your School Address
Email Control of the
Phone number
Possible Externship Host (Employer) Information
Dear
Please let me take this opportunity to introduce the idea of your company hosting a teacher externship. As you are probably aware, employer surveys (conducted both locally and nationally) conclude that the majority of entry-level workers lack the basic skills and knowledge needed to be immediately productive in the workplace. In response to these trends, the Wyoming Department of Education is working to increase student achievement and motivation through new teaching and learning strategies. This includes employers, teachers, counselors, parents and the community working more closely together. Through the use of innovative curriculum, hands-on real-world projects, and workplace experiences our (school name) seeks to integrate the foundation skills of reading, writing and math with workplace skills such as problem solving, critical thinking, teamwork and use of technology in order to prepare all students for college and careers.
The teacher externship is designed to expose teachers to careers and work environments so they can work with high school students more effectively. It is an opportunity for teachers to observe first-hand what the 21st century workplace entails and to interact with business professionals. It allows teachers to provide links between the skills and knowledge taught in the classroom and those being used in the workplace so that we can better prepare young people for the workplace ready for the challenges there.
Here's how you can help. I am planning a teacher externship for (when). They can last anywhere from two days, or the equivalent of sixteen hours, to as much as a 6-8 week summer. I will contact you within the next two weeks. Meanwhile if you have any questions or need additional information please contact me at (contact info).
Sincerely,
Your name
Title

LOCATING AN EXTERNSHIP HOST SAMPLE TELEPHONE CONTACT SHEET

Example:

Hello, my name is **(your name here)** and I teach at **(school name here)**. I would like to incorporate some real-world experiences into my class. I teach **(name of class(es), unit(s), project(s))** and hope to learn more about **(area of interest)**. I understand from **(how do you know this – colleague, internet, Chamber of Commerce)** that **(your company)** is doing great work in this area. I'm particularly interested in observing **(who or what do you want to see/do)**. I would also like to find out about the range, required levels of education, salary ranges, typical workdays, and pros and cons of the jobs there. Would your organization be open to hosting me for an externship for **(state amount of time, i.e., hours/days, and a start date)**?

Company name:			
Primary product/service:			
Secondary product/service:			
Contact name:			
Department:			
Main telephone:	Cell number:	Fax	
Address			
Externship date(s): Time:			
Check-in location:			
Directions to company:			
Parking/Entrance/Security inform	ation:		
Dress requirements			



AGREEMENTS FOR A SUCCESSFUL EXTERNSHIP

It is useful to have some type of agreement between the externship teacher and those organizing or hosting the externship, such as the business re. what each of the parties is expected to do to ensure a successful experience?

The following information is meant to serve as a helpful example and starting point to develop a clear understanding of expectations and/or roles and responsibilities for each party involved.

Teacher

- Attend orientation meeting(s) with the organizing entity and/or externship host
- Contact business/industry/community partners to set up externship
- Complete informational interviews with the key people during the externship
- Pay special attention to the types of competencies listed in the attached "SCANS" Skills document
- Maintain a reflective journal/notes during the externship
- Develop at least one lesson plan based on the externship using the standards for your subject matter (CTE or State Content Standards)
- Develop a summary, power point presentation or other professional development tool based on your experience that can be shared with colleagues
- Work with colleagues in a peer review process to strengthen lesson plans based on your experience
- Complete an evaluation of the externship experience
- Write a thank you note to the externship host
- Follow rules and regulations of your employer (the school district) and host
- Be punctual and properly dressed
- Notify the organizing entity of any problems that arise out of the externship

Externship host (business)

- Conduct an orientation meeting
- Provide a point of contact for the teacher
- Attend to any problems that affect or arise out of the externship
- Provide an evaluation tool for feedback from teachers

PERMISSION TO PHOTOGRAPH THE WORKSITE AND EMPLOYEES

Taking photos of the worksite and employees during a teacher externship often provides a valuable resource for teachers and students once teachers return to the school site. Please grant permission to use these photographs in teacher created curriculum, on the school website, in school newsletters, in brochures, in power point presentations, and so on. The photographs will never be sold and will be used exclusively for educational purposes.

$\hfill\square$ YES. I grant you permission to use photos taken during the teacher externship. OR
□ NO. Please do NOT take or use any photos.
Host Site Signature of Permission:
Name:
Job Title:
Place of Employment:
Contact Information:
Phone:
Email:
Date

SUGGESTED ACTIVITIES FOR A TEACHER EXTERNSHIP

available. 2. Take a brief tour of the facilities and departments: □ offices ☐ meeting rooms □ copy rooms ☐ kitchen/cafeteria ☐ common areas, "water cooler", bulletin boards/announcements ☐ training facilities □ other: 3. Receive an orientation to the "human resources" department/functions: ☐ application materials ☐ job listings ☐ working conditions and benefits (hours, flexibility, vacation/leave opportunities, pension/profitsharing plans, other incentives) ☐ summer hire programs ☐ sample resumes ☐ salary ranges for various positions ☐ performance review processes and tools 4. Conduct informational interviews; obtain information on the following: \square the variety of occupations and positions in your industry, company and department ☐ educational and skill requirements for your position and others in your department ☐ the career path you took to your position \square "a day in the life..." ☐ common and more unusual problems and challenges ☐ quality and performance standards and measurement ☐ "what I like most and least about working in this industry" ☐ current and future skill needs ☐ short- and long-term industry trends 5. Obtain materials that help shed light on the company and industry: ☐ organization chart ☐ annual report □ brochures ☐ sample products: reports, presentation materials, film clips, photographs

1. Visit a variety of departments and functions within the company, to obtain a full view of the opportunities

6.	Observe:
	□ meetings
	□ informal "coffee talk"
	□ presentations
	□ interviews
	□ screenings
	□ lunch time/breaks
7.	If appropriate, plan a project and ask for:
	\square instructions and opportunities for questions and dialogue
	□ tools
	□ timeline
	Work in a given position for some period of time, under the supervision of someone who can provide orientation and training in that job.

EMPLOYER-TEACHER EXTERN WORK PLAN

Externship Host Site:					
Supervisor's Name:					
Teacher Extern's Name:					
Work plan (to be developed by employer and teacher-extern)					
Period of externship (dates):					
Number of hours:					
Teacher-extern signature:					
Host-site signature:					

REMINDERS/CHECKLIST FOR A SUCCESSFUL TEACHER EXTERNSHIP

□ Call the host site the day before to confirm the date(s), time(s), arrival location and parking location for your externship. Ask about lunch – should your bring one, will they provide one, will you go out to lunch with others?
\square Wear appropriate attire for the host site
☐ Arrive at the agreed upon time
☐ Read/review the company handbook
$\hfill\square$ Follow all company guidelines and rules of confidentiality
☐ Act professionally at all times
☐ Stay actively engaged at all times
$\hfill\square$ Bring a copy of the work plan to the host site
$\hfill\square$ Give employees time to answer your questions; let them do most of the talking
$\hfill\square$ Be enthusiastic about what you see and can do
☐ Bring a copy of Wyoming Standards, SCANS Skills document, 21st Century skills document and any other forms that might be useful throughout the day
$\hfill\square$ Complete detailed notes that you will use to help develop your lesson plans
☐ Be on the alert to connect and partner with key individuals who can serve as resources to the academ and/or education community
$\hfill\square$ Go beyond the needs of your own classroom and keep in mind others who could use the connections and resources
$\hfill\square$ Thank people you visit with for the hosting your externship
☐ Leave at the agreed upon time
☐ Send a thank you note

TEACHER EXTERNSHIP TIME LOG

Name of teacher-extern:

Name of host site:						
Date	Time In	Time Out	Hours	Description of activities: jobs shadowed, informational interviews, projects assisted, etc.		
TOTAL HOURS						
· · ·						
Teacher ext	tern signature:	Date:				
Host site si	gnature:	Date:				

QUESTIONS TO ASK AT A WORKSITE/INFORMATION INTERVIEW

Supervisor Questions

- 1. Please give me a brief description of your company
- 2. Who are your clients or customers?
- 3. Do you have an organizational chart showing how your company is structured?
- 4. During the past several years, what major industry changes/issues have impacted your company?
- 5. What changes/issues does your company anticipate having an impact on the company's future development?
- 6. Describe your company's culture?
- 7. How many people are employed by the company?
- 8. How has technology affected the company?
- 9. What should I be teaching in my classroom to prepare students for employment in a company like this?
- 10. What would you recommend teachers do to strengthen the relevance of school to the workplace?

Labor Market Questions (use if applicable.):

Specify occupational area:

- 1. Do you see the local labor markets' need for new workers in your field increasing, decreasing or remaining steady?
- 2. Do you have labor market data you use with employers or potential investors?
- 3. In what specific areas, if any, is there new job growth?
- 4. How might this labor market change in the next five years?
- 5. What new skills are required of entry-level employees?
- 6. What skills are recommended for workers in the field who wish to advance?
- 7. What, if any, industry certifications do you consider desirable for a prospective employee?
- 8. What new technologies are emerging in this field?
- 9. Is there any additional information you would like educators to know?

Human Resource Questions

1.	What job classifications does your company have? □ Clerical/Marketing □ Unskilled Professional □ Semi-Skilled Technical □ Skilled Managerial
	☐ Other:
2.	What job classifications do you expect to have the greatest demand within the next five years?
3.	What level of education, training, skills, or experiences does an applicant need for an entry-level position?
4.	What are some of the core abilities and skills you look for in a new hire for entry-level positions?
5.	What should I be teaching in my classroom to prepare student for employment in a company like this?
6.	What ideas or materials to you currently have that a teacher could use in the classroom?
7.	What is the entry-level wage?
8.	How do you locate future employees?
9.	What training do you give employees?
0.	How do you evaluate employees?
1.	What is your company policy on attendance/tardiness?
2.	What advice would you give a student who is interested in working for your company?
3.	How is your company involved in education?

Employee Questions

- 1. Please describe your typical workday OR what are your main responsibilities?
- 2. How long have you been with the company?

14. How is your company involved in the community?

- 3. What level of education or training is needed for your position?
- 4. What academic and technical skills are required for your position?
- 5. What should I be teaching in my classroom to prepare students for employment in a company like this?

15. What would you recommend teachers do to strengthen the relevance of school to the workplace?

- 6. What ideas or materials do you have that a teacher could use in the classroom?
- 7. How has technology affected your position?
- 8. What are your work hours?
- 9. What are the positive aspects of your job?



- 10. What are the negative aspects of your job?
- 11. What advice would you give a student who is interested in working in your job?
- 12. What would you recommend teachers do to strengthen the relevance of school to the workplace?
- 13. Would you be willing to participate on an academy advisory board?
- 14. Would you be willing to speak to my class?
- 15. Would you be willing to allow a student to job shadow?
- 16. Would you be willing to mentor a student?

WORKPLACE LEARNING OPPORTUNITIES¹

This tool is designed to help you get a better understanding of the level of complexity of the tasks that are performed at a worksite. For each of the competency areas listed below, please circle the level at which the employees must perform.

Math		
1 Not used on the job	2 Perform simple arithmetic computations	Perform complex computations (e.g., calculate interest rates, convert to metric system)
Writing	_	_
1 Not used on the job	2 Write simple messages	Perform more complex writing tasks (e.g., letters, sequential written directions)
Reading		
1 Not used on the job	Read simple directions (e.g., labels, memos, filing directives)	Read more complex materials (e.g., instructional manuals, reports)
Task Complexity		
1 Perform simple	2 Perform multi-step tasks one-step tasks	3 Perform more than one multi-step task simultaneously
Planning and Decision Making		
1 Not a responsibility of the job	2 Assist in planning steps required to complete multi-step assignments	3 Helps identify alternative methods to complete multi-step assignments and plan steps
Problem Solving and Trouble-S	Shooting	
1 Identify problems when performing routine work assignments	2 Identify problems and possible solutions to routine work assignments	3 Perform complex, non-routine work assignments that require problem solving
Computer Technology		
1 No use of a computer on the job	2 Use a computer for simple word processing and data-entry tasks	3 Use a computer as a tool for more complex assignments such as spreadsheets, graphs, and charts

¹ Almeida, C. & Steinberg, A. (Eds.). (2001). Connected Learning Communities: A Toolkit for Reinventing High School. Boston, MA: Jobs for the Future, 77.



Other Technology	2	3		
No use of other technology on the job	Perform basic technical tasks	Perform advanced technical tas tasks such as helping maintair computer networks		
Client / Customer Service				
1	2	3		
No interaction with clients/ customers on a regular basis	Convey simple messages to clients	Handle client/customer questions and requests for services		
Oral Communication				
1	2	3		
Job-related communications consist mainly of asking and answering questions	Prepare and convey simple ideas and information for co-workers and/or external clients	Prepare and convey complex ideas and information to co-workers and /or external clients		
Organize and Analyze Informa	ation			
1	2	3		
File and organize materials	Prioritize information in a systematic way	Read, analyze, and interpret complex information		

SKILLS OBSERVATION FORM WITH CLASSROOM APPLICATION NOTES

Please note the skills and personal qualities you observe during your externship that are necessary for solid job performance. Record the ways you see these skills being used and then consider how you could incorporate teaching these skills in your classroom.

Basic Skills	The Way the Skill Is Being Used	Classroom Application
Listening		
Speaking		
Appropriate attire		
Body language		
Team interactions		
Technology used		
Quality control		
Customer service		
Selecting and using appropriate tools/equipment		
Academic Skills	The Way the Skill Is Being Used	Classroom Application
Reading		
Writing		
Mathematics		
Scientific concepts		
Historical perspective		
Foreign language		

Thinking Skills	The Way the Skill Is Being Used	Classroom Application
Creative thinking		
Decision making		
Problem solving		
Seeing things mentally		
Knowing how to learn		
Reasoning		
Negotiating		
Monitoring and correcting performance		
Designing or improving systems		
Acquiring and evaluating data		
Personal Qualities	The Way the Skill Is Being Used	Classroom Application
Individual responsibility		
Sociability		
Integrity		
Time management		
Respecting diversity		
Teaching others		

LEARNING AUDIT OF A WORKSITE²

The tool can be used in full or in part depending on the amount of time teachers have at the worksite. Teachers and other staff can work individually or in a team. If time at a worksite is limited, participants can complete Part C later.

A. Skills and Knowledge at Work

Using a combination of observation and interviews, try to record examples of at least one of the first three and at least two from the last five:

- and at least two from the last five: 1. Technical skills people are using: 2. Interpersonal skills people are using: 3. Additional skills or personal qualities the job(s) seem to require: 4. Applications of mathematical reasoning / approaches in this workplace: 5. How / where writing and other communications skills are in use: 6. What types of materials people read as part of their work: 7. Applications of scientific concepts or methods:
- ² Almeida, C. & Steinberg, A. (Eds.). (2001). Connected Learning Communities: A Toolkit for Reinventing High School. Boston, MA: Jobs for the Future, 81.



8. How art and creative expression fit into this workplace:
 B. Problems and Projects at Work Through interviews, observations, and your imagination, come up with an example of a routine problem staff might deal with in this organization and, if time allows, a complex one: 1. A routine problem or issue people deal with in this organization:
2. A more complex challenge or problem that requires investigation and the contribution of several people:
C. Opportunities and Resources at Work Individually or in small groups come up with ideas for the following questions. Be open- minded and creative 1. What activities might the student be involved in at the work site(s) that would enhance his/her applied learning and academic skills?
 2 What essential questions could a student investigate through work experience at the site(s)? Consider how the question: (a) relates to the discipline(s) you teach (b) is grounded in actual problems or processes at the workplace (c) might capture the interest of a student
3. What curricula ideas emerged from your visit?

EXTERNSHIP JOURNAL

Extern Host Site:	
Date:	Time:
Department Name:	
Contact Name:	
Title:	
Email:	Telephone:
Daily activities (list):	
Comments on the activities you observed:	
Questions to ask:	
Observations linking classroom content to future careers:	
Notes and other comments:	

EVALUATION OF TEACHER EXTERNSHIP PROGRAM BY HOST SITE/EMPLOYER

Host Site/Company:										
Contact (Individual Co	ompleting Eva	luation):								
Position:										*****
Telephone:			Email:							
Externship Dates	From:		To	D:						
Today's Date:										
Please rate the exter	nship progran	n by circling the numb	er that best r	epresents yo	our vi	iew:				
1 Strongly Disagree	2 Disagree	3 Agree Somewhat	4 Agree	5 Strongly	Agre	e	N/A	Not	Appl	licable
I was contacted in en Comment:	ough time to	make plans for hostin	ng a teacher e	xtern.	1	2	3	4	5	N/A
I received the information Comment:	ation I needed	to set up the externs	hip.		1	2	3	4	5	N/A
My role in providing a Comment:	an externship	was clear.			1	2	3	4	5	N/A
The amount of time a	allotted was:	□ just about right	□ too long	g □ too s	short	-				
The teacher extern w my industry that will Comment:			t my compan	y and	1	2	3	4	5	N/A
The teacher extern w product that was of b Comment:			or produce a		1	2	3	4	5	N/A
I would host another Comment:	teacher/facul	ty-extern next year.			1	2	3	4	5	N/A

I would host another teacher/faculty-extern, but for a: \square shorter \square longer time period. Comment:
What could have been done to help make the experience more valuable for you or your company? Comment:
I would like to offer opportunities to students (check all that apply): ☐ visit the classroom as a guest speaker ☐ provide informational interviews with employees job shadowing ☐ unpaid internship paid internship ☐ other
Other Comments:
Thank you for your time and input.

EVALUATION OF EXTERNSHIP PROGRAM FOR TEACHERS

Thank you for participating in the externship. In an effort to improve the experience for both educators and the host site/employer, please take the time to complete this form.

Name:					
School:					
Host Site/Employer:					
Employee(s) Shadowed:					
Date(s) Shadowed: #	of Hours:	.00		,	\araa
1. The externship was connected to my subject matter expertise? Comment:	Disagi 1		3		Agree 5
2. The experience made me more aware of workplace readiness (problem solving, technology, communication) required by the employer. Comment:	1	2	3	4	5
3. Discussions with the employer focused on the academic preparation required for the occupation(s) observed. Comment:	1	2	3	4	5
4. During the experience, I was able to identify ways in which I could incorporate skills needed in the occupation(s) observed into my classroom instruction. Comment:	1	2	3	4	5
5. The information I received prior to the externship provided an adequate and clear understanding of what to expect. Comment:	1	2	3	4	5
5. The amount of time I spent as an extern was appropriate. Comment:	1	2	3	4	5

7. What could have been done to help make the experience more meaning Comment:	gtul for you?	
8. Would you participate in an externship again? Comment:	□ Yes	□ No
General Comments:		

SAMPLE THANK-YOU LETTER (printed on school letterhead)

Your Name School Address City, State, Zip Code

Name of Contact Person Name of Host Site/Employer Address City, State, Zip Code

Date

Dear Mr./Ms.

Thank you for your time and willingness to host me as a teacher extern. I observed a variety of skills and competencies that I plan to implement in my (class name or study course) class. As a result of my experience with (name of site), I will be more successful at helping students understand the connection between the classroom and workplace skills necessary for success.

Through my externship experience I learned (examples) and will use this new knowledge help students to be more prepared to transition to college and careers.

Sincerely,

Your Name Title Email Phone

OUTLINE FOR A LESSON PLAN(S) DEVELOPED AS A RESULT OF THE EXTERNSHIP

As you develop your lesson plan(s) be sure to review your curriculum (for either or both the Career Technical and/or Academic Content) standards to find the area(s) that best integrate with the activities you observed or engaged in during your externship.

Key concept(s):	
Standard(s):	(number i.e. C11.0) Summary:
Objectives:	
Career technica teacher)	al skills and knowledge: (try to rely on the CTE standards here even if you are an academic
Academic know CTE teacher)	vledge and skills: (try to rely on the Subject Matter Content Standards here even if you are a
Integration pos	sibilities:
Project-based I	earning opportunities:
Resources/mat	terials needed:
Motivational op	pener:
Learning activit	ties:
Homework:	
Assessment/cu	ılminating project/evaluation:

Closure:

Lesson plan reflection:

THE "SCANS" SKILLS³

A Three-Part Foundation

Basic Skills: reads, writes, mathematical computation and mathematical ability to reason, listens, and speaks

- A. Reading: locates, understands, and interprets written information in prose and in documents such as manuals, graphs and schedules
- B. Writing: communicates thoughts, ideas, information and messages in writing and creates documents such as letters, directions, manuals, reports, graphs and flow charts
- C. Arithmetic/Mathematics: performs basic computations and approaches practical problems by choosing appropriately from a variety of mathematical techniques
- D. Listening: receives, attends to, interprets and responds to verbal messages and other cues
- E. Speaking: organizes ideas and communicates orally

Thinking Skills: thinks creatively, makes decisions, solves problems, visualizes, knows how to learn, and reasons

- A. Creative Thinking: generates new ideas
- B. Decision Making: specifies goals and constraints, generates alternatives, considers risks and evaluates and chooses best alternative
- C. Problem Solving: recognizes problems and devises and implements plan of action
- D. Seeing Things in the Mind's Eye: organizes and processes symbols, pictures, graphs, objects and other information
- E. Knowing How to Learn: uses efficient learning techniques to acquire and apply new knowledge and skills
- F. Reasoning: discovers a rule or principle underlying the relationship between two or more objects and applies it in solving a problem

Personal Qualities: displays responsibility, self-esteem, sociability, self-management, integrity and honesty

- A. Responsibility: exerts a high level of effort and perseveres towards goal attainment
- B. Self-Esteem: believes in own self-worth and maintains a positive view of self
- C. Sociability: demonstrates understanding, friendliness, adaptability, empathy and politeness in group settings
- D. Self-Management: assesses self accurately, sets personal goals, monitors progress and exhibits self-control
- E. Integrity/Honesty: chooses ethical courses of action



³ In 1991 the U.S. Department of Labor published a series of documents outlining the findings of The Secretary's Commission On Achieving Necessary Skills (SCANS). The Commission crafted a list of five "competencies" and three sets of "foundation" skills and personal qualities that summarized what they found to be required for individuals to succeed in the workplace – competencies and skills that all students should have before they leave school.

SCANS

Five Competencies

Resources: identifies, organizes, plans, and allocates resources

- A. Time: selects goal-relevant activities, ranks them, allocates time, and prepares and follows schedules
- B. Money: uses or prepares budgets, makes forecasts, keeps records, and makes adjustments to meet objectives
- C. Material and facilities: acquires, stores, allocates, and uses materials or space efficiently
- D. Humans resources: assesses skills and distributes work accordingly, evaluates performance and provides feedback

Interpersonal: works with others

- A. Participates as member of a team: contributes to group effort
- B. Teaches others new skills
- C. Serves clients/customers: works to satisfy customers' expectations
- D. Exercises leadership: communicates ideas to justify position, persuades and convinces others, responsibly challenges existing procedures and policies
- E. Negotiates: works toward agreements involving exchanges of resources, resolves divergent interests
- F. Works with diversity: works well with men and women from diverse backgrounds

Information: acquires and uses information

- A. Acquires and evaluates information
- B. Organizes and maintains information
- C. Interprets and communicates information
- D. Uses computers to process information

Systems: understands complex inter-relationships

- A. Understands systems: knows how social, organizational, and technological systems work and operates effectively with them
- B. Monitors and corrects performance: distinguishes trends, predicts impacts on system operations, diagnoses deviations in systems' performance and corrects malfunctions
- C. Improves or designs systems: suggests modifications to existing systems and develops new or alternative systems to improve performance

Technology: works with a variety of technologies

- A. Selects technology: chooses procedures, tools or equipment including computers and related technologies
- B. Applies technology to task: understands overall intent and proper procedures for setup and operation of equipment
- C. Maintains and troubleshoots equipment: prevents, identifies, or solves problems with equipment, including computers and other technologies.

	ATTAC	ATTACHMENT 1:PROFESSIONAL DEVELOPMENT RUBRIC	JAL DEVELOPMENT R	UBRIC		
CATEGORY	5 POINTS	4 POINTS	3 POINTS	2 POINTS	1 POINT	0 POINT
Connection to	100% of this is	80% of this is	60% of this is	50% of this is	25%- 50% of this	No connection
Content Area	related to the	related to the	related to the	related to the	is related to the	to the subject I
	subject I teach	subject I teach	subject I teach	subject I teach	subject I teach	teach
Connection to	Industry	80% provided by	60% provided by	50% provided by	Industry involved	No industry
Business &	training or	industry	industry	industry	minimally	involvement
Industry	provided					
Connection to	100% of this is	80% of this is	60% of this is	50% of this is	Less than 50% of	No connection
Perkins Priorities	related to Perkins	related to Perkins	related to Perkins	related to Perkins	this is related to	to Perkins
	priorities*	priorities*	priorities*	priorities*	Perkins priorities*	priorities*
Duration of	▶ 16 hours	12 to 16 hours	8 to 12 hours	4 to 8 hours	2 to 4 hours	< than 2 hours
Training						
COLUMN TOTAL						
TOTAL POINTS						

*Perkins priorities: Career advisement and development; special populations

ATTACHMENT 2: PTSB for Externship CEUs

DIRECTIONS

1. Submit the following documentation to PTSB to request PTSB Professional Development Credit:

Individual Request for Professional Development Credit completed form

Copy of proof of externship i.e. Externship Documentation form signed by externship supervisor

This externship was at least 7 Contact Hours (Requests for less than 7 hours are not eligible for credit)

Attached typed response to each Individual Development Statement (*No more than 1-page typed total*)

- A. What skills or knowledge did you improve by participating in this externship?
- B. Explain how this externship participation has improved or changed you, your teaching of your content area, or your classroom?
- C. How does this externship align with your content area?
- D. How have you applied or will you apply your new knowledge and skills to your profession?
- E. Documentation of dates an hours of externship.
- 2. Requests must be received by July 1st of each calendar year.
- 3. Submit completed requests to PTSB via email to ptsbworkshoprequests@wyo.gov, via fax to 307.777.8718, or to the address above

EDUCATOR INFORMATION

Educator's Name:							
SS# or PTSB#:							
Email Address: Phone Number: Mailing Address: EXTERNSHIP INFORMATION Name of employer or business entity where externship done:							
					Address:		
					Externship Contact:		
					Total hours of externship completed for previous year (July 1 – June 30)		
Requested PTSB Professional Development Cr	redits						
Educator Signature:	Date:						

ATTACHMENT 3

PROFESSIONAL DEVELOPMENT FOR CAREER & TECHNICAL EDUCATION (CTE) TEACHERS

Full-time teachers who work in programs of study that are eligible for Perkins V funding at the secondary or post-secondary level will need to accumulate a minimum of 15 points of professional development/externship each year with the goal of accumulating 75 points of professional development/ externship between July 1, 2020 and June 30, 2025. A minimum of 37 points must be earned through externships to be considered a high quality CTE program.

IE Instructor Name:	
District:	School: Program:
Wave Conference	5 points
INNOVATIONS Conference	5 points
Native American Conferenc	e 5 points
ACTE Best Practices & Innov	vations 5 points
National Career Pathways N	letwork 5 points
SPOT Training	5 points/topic
Sector Connector	5 points
ACTE Region V	10 points
Content Area Training	10 points
CTSO National training	10 points
Plan A State Training	10 points
ACTE Vision	15 points
WY ACTE Conference	15 points
Career Development Facilit	ator 20 points
Other (Please include agend	la and completed Professional Development Rubric)
Professional Development S	Subtotal
Externship hours complete	d
 To receive stipend ple Michelle Aldrich 122 \(\) To receive PTSB CEU's 	fessional development ase complete the Externship Invoice and submit to WDE % Dr. W. 25 th Street E200 Cheyenne, WY 82002 for externship please complete Externship Summary and submit to e. #100 Cheyenne, WY 82002

__ Total points earned for current year