

YOUR FAST TRACK TO REAL WEALTH

Participant Workbook

In "Your Fast Track to Real Wealth," Rich Dad friends, the Real Estate Guys™, outline the benefits of real estate investing and share their time-tested approach to building wealth. By using the motto—Education for Effective Action™—Robert Helms and Russell Gray (the Real Estate Guys) show how you can find an investing niche that matches your personality, circumstances, and goals and turn it into a thriving business.

To gain the full benefit of the event, we are providing this workbook to help you capture important points, record notes that you may want to reference for future use, and create a plan of action to implement what you learn.

Instructions: As you watch the event, watch for messages on the screen to help you answer the questions below. Recording your answers will help you retain what The Real Estate Guys are teaching and solidify your financial education.

Also, use the "Think About It" sections after the event to reflect on specific points made during the event and what you will do about it.

HOW TO GUARANTEE MAXIMUM

CASH FLOW	
Real estate has been the way to build wealth since the beginning of time.	
2. Purchasing, managing, and growing creates equity in your portfolio. That's how you make money in real estate.	
3. According to the event, what is the heart of investing?	

Notes

	esting is simple, but not necessarily easy. You have to and have the right in	Notes
THINK A	BOUT IT	
	e tenets of the Rich Dad philosophy is that "investing is a	
	stors realize they don't need to know everything, they just ess to those that have the answers.	
investing. financial g	what you do not know when it comes to real estate What areas of expertise do you need to reach your goals? How will you go about finding this expertise? Are er experts you need to reach your financial goals?	
5you purchase.	is the ability to get financing for the real estate	
6. According to the	ne event, what are the two categories of investors?	





THINK ABOUT IT

How would you categorize your investing approach up to this point? Have you been more of an active or passive investor? What circumstances have led to you adopting this approach? More importantly, are you getting the results you want?

Becoming an active real estate investor doesn't mean you do everything yourself, but that you are actively involved in determining what will be done. In short, you must provide leadership.

Thinking about leaders you have admired in the past, what characteristics do they possess? Do you feel confident in your ability to provide similar leadership? If not, what will you do to prepare yourself?

7. Active investors need to understand who they are. They need a

8. According to the event, you need to determine an approach to real estate ownership that will work well with what?

Notes		

9. Your are the people who will help you with the actual business of	Notes
10. If you don't know who you are as an, any real estate deal will look like a deal.	
THINK ABOUT IT In the event, the Real Estate Guys pose the question, "What can you do to move you towards achieving your goals?" Take a moment and really consider your answer to this question. Remember, "doing" is about reading or studying something more is about putting the knowledge you already have into practice.	
11. Don't get, but do get started.	

N	My Personal Investment Philoso	phy	
As of	(date) my Personal Real Estate Investment		
Philosophy is vis	sually represented as follows:		
Income	Primary Objective	Growth of Equity	
Conservative	Risk Tolerance	→ Aggressive	
Single Family Homes	Types of Property	Larger Buildings	
Flip Properties	Duration of Investment	→ Buy & Hold	
Lower End	Property Profile	→ Pride of Ownership	
Personal 	Management Preference	→ Professional	
Neighborhood	Investment Proximity	→ Worldwide	
My current Per	rsonal Real Estate Investment Philo	osophy:	
My specific str	rategy for this year:		
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Applying What You Have Learned 1) In the space below, record your thoughts about what you have learned from this event. 2) Given what you've learned from today's event, what 3 things will you do to implement your learning? I will: 1. By: (Due Date) 2. By: (Due Date)

SPECIAL OFFER:

By: (Due Date)

Increase Your Cash Flow by Working with a Certified Rich Dad Coach – <u>ACT NOW and Receive</u> 6 months of Coaching Absolutely Free!

Discover the power of working one-on-one with your own certified Rich Dad Coach to help you invest smarter, build and protect your wealth, and create the cash flow you need to live the life you desire. Remember, Robert's Rich Dad was his first coach and helped him become successful by teaching him how to make his money work for him—who's helping you? Get your free introduction to Rich Dad Coaching and learn how a Rich Dad Coach can help you do the same.

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