

+500 YEARS ACUMULATED IN CONSULTING IT  
5 OFFICES AMERICAS-EMEA  
12 STRATEGIC ALLIANCES / PARTNERS  
2 IP PROJECTS  
Cloud Instant my Cloud RPA

# myCloudDoor

YOUR PREFERRED SAP ON CLOUD PARTNER

 Microsoft  SAPHIRENOW

40% more AGILE & deployment Cost

80% CERTIFIED CONSULTANTS

+50 CLIENTS

4 COMPETENCIES  
GOLD CLOUD PLATFORM  
GOLD DATACENTER  
SILVER COLLABORATION AND CONTENT  
GOLD DATA PLATFORM

+10 MM IN CLOUD BUSINESS  
300% YOY

TOP 3 COMPANIES  
SAP on Azure Leadership



myCloudDoor – Your preferred Cloud Partner



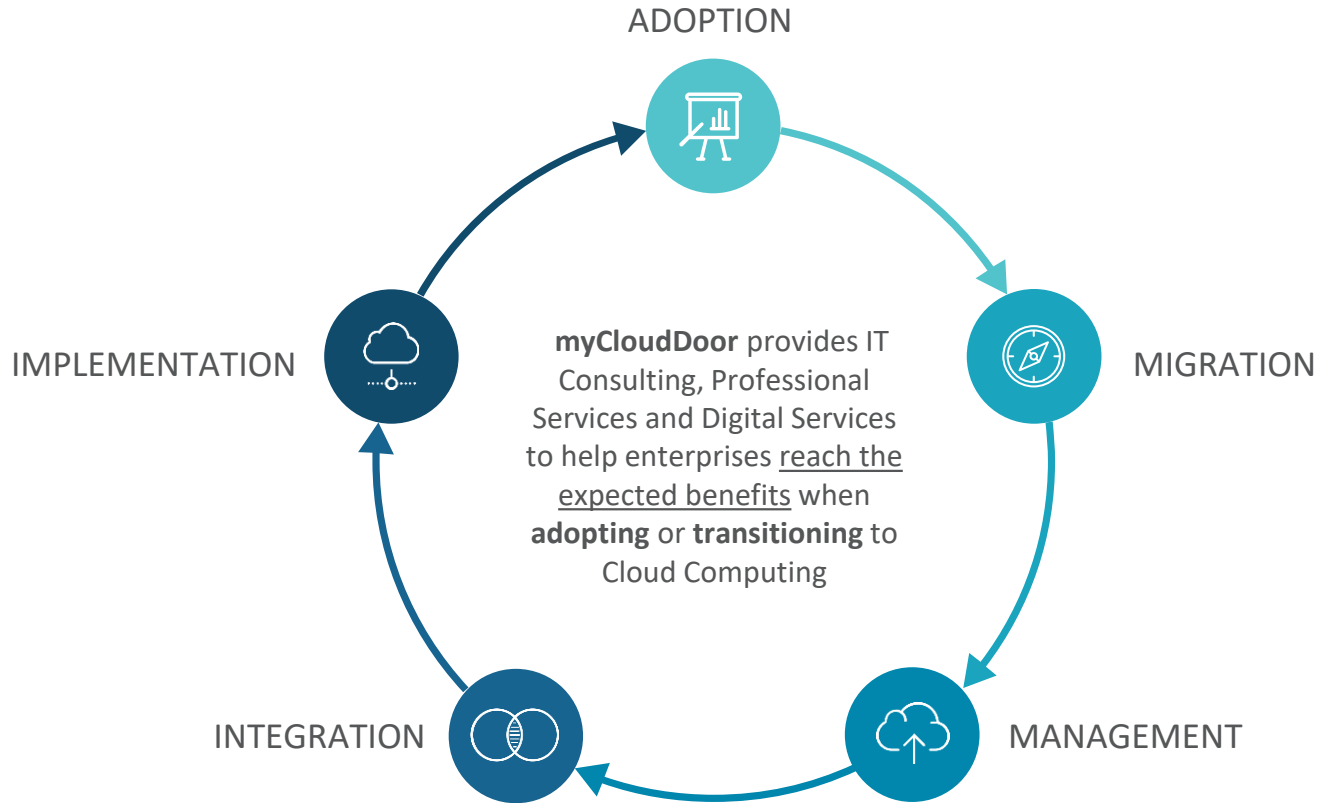
SAP on Azure with myCloudDoor



Q&A and Next Steps



myCloudDoor – Your preferred Cloud  
Partner



# Global Footprint








A white vertical line runs down the left side of the slide, with a white circle centered on it. The text 'SAP on Azure with myCloudDoor' is positioned to the right of the circle.

# SAP on Azure with myCloudDoor

# Unique Worldwide Expertise and Own IP

We have developed our own **robots and applications** to make projects in an agile, fast, reliable, cost effective and successful way.

<p>myCloudInstant®</p>  <p>Automatic deployments of SAP solutions on Azure</p>	<p>SAP Hybris Commerce on Azure</p>  <p>Scalable infrastructure on the Cloud</p>	<p>Smart Cloud Migrations®</p>  <p>Any workload on the Cloud in Minutes</p>	<p>myCloudRPA®</p>  <p>Robotic Process Automation for Cloud Management</p>	
<p>Managed Cloud Services</p>	<p>Azure Costs Dashboard®, Proactive Monitoring, SAP Monitoring Dashboard®</p>		<p>HANA Scale Out architecture, Auto Scalability SAP App. Servers</p>	<p>SAP on Cloud innovation</p>

# myCloudInstant® – Automatic deployments of SAP solutions on Azure



myCloudInstant, the place where Clouds, Applications and Services join to help Enterprises in their Cloud journey.



## USE CASES

New deployments  
✓ Testing & development systems  
✓ Productive systems

Test new products

Benchmarking

Test SAP upgrades

Homogeneous & Heterogeneous migrations

Target systems for Disaster Recovery



## BENEFITS

Try before buy

Azure scalability to adjust power & performance

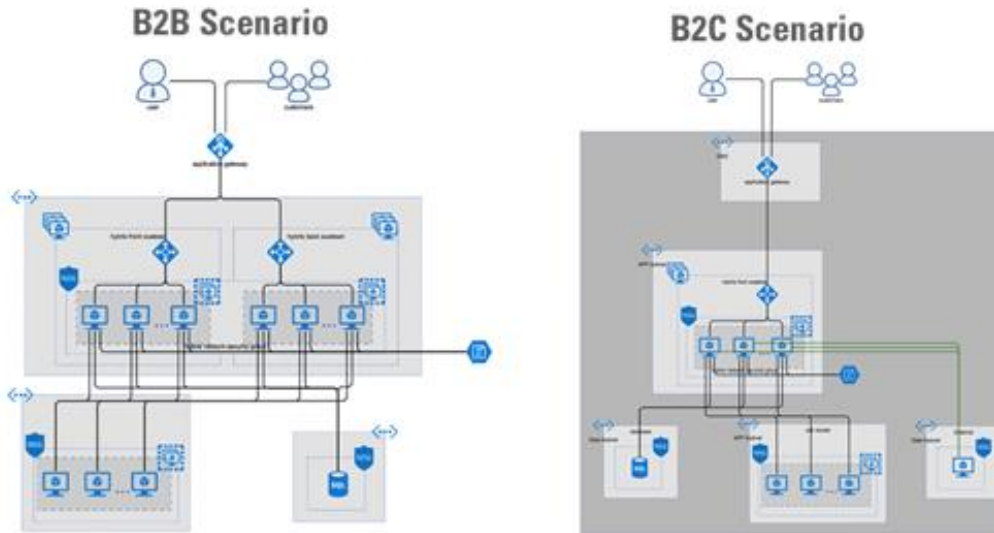
Reduce migration project time and downtimes

Cost savings: Standard installation for free

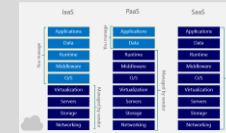


# SAP Hybris Commerce on Azure

B2B, B2C, B2B2C, DataHub, Hybris PCM...



Simplicity  
PaaS over IaaS



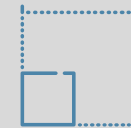
Use new PaaS solutions  
always it is possible

Compliance and  
Security



Secure architecture  
certified by SAP and  
Microsoft

Scalability and  
Flexibility



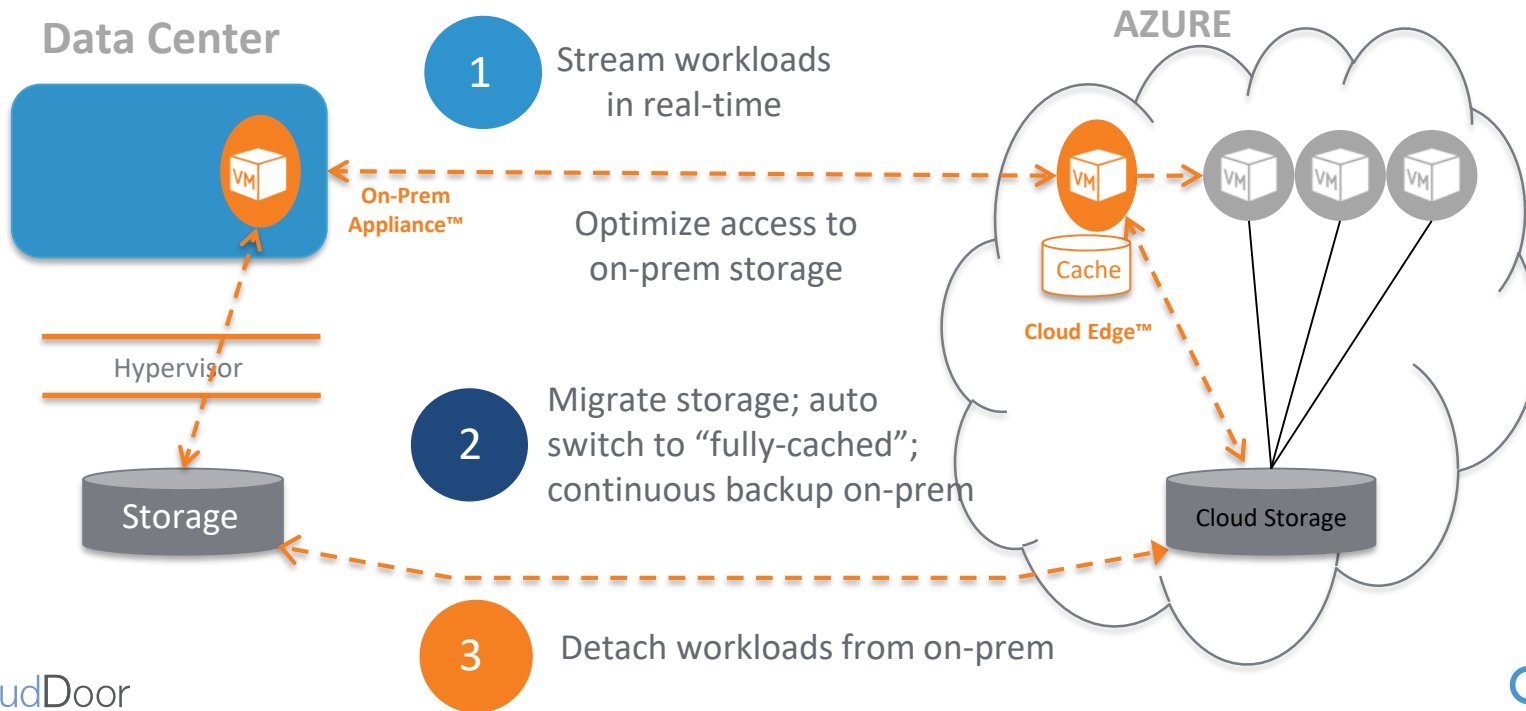
Flexible architecture to  
take over new  
deployments



# Smart Cloud Migrations<sup>®</sup>

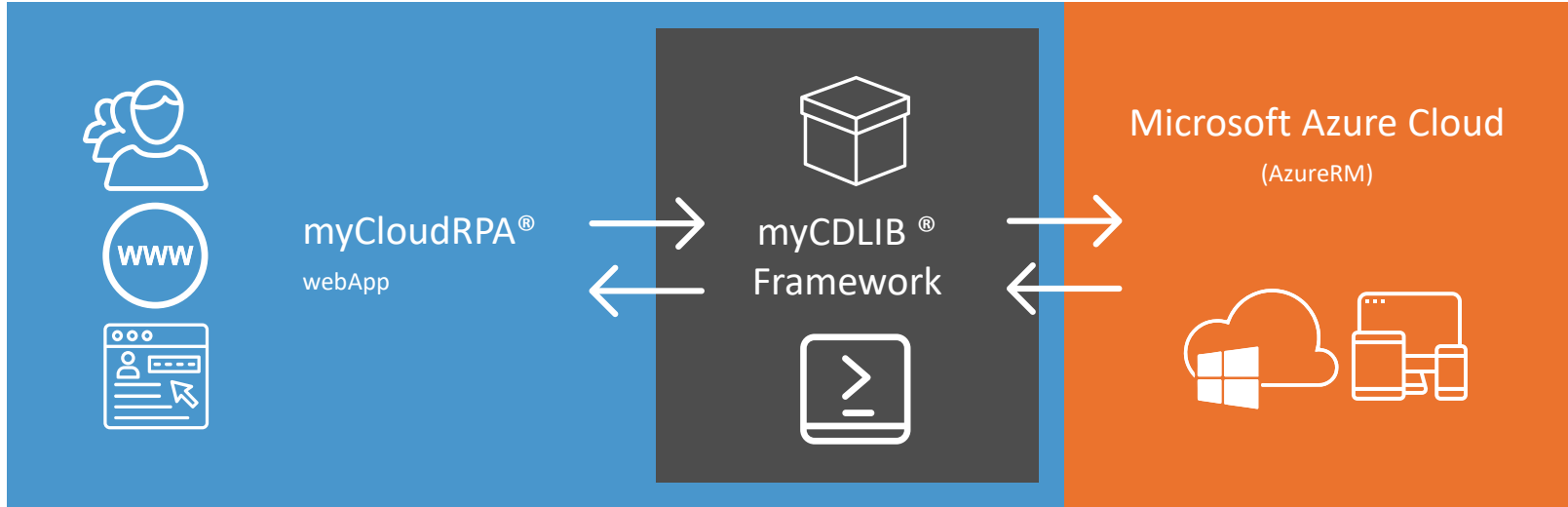
We will move any workload to the public cloud in a matter of minutes, in a simple, fast and safe way.

An Agile Methodology **+** Advanced Migration Tools

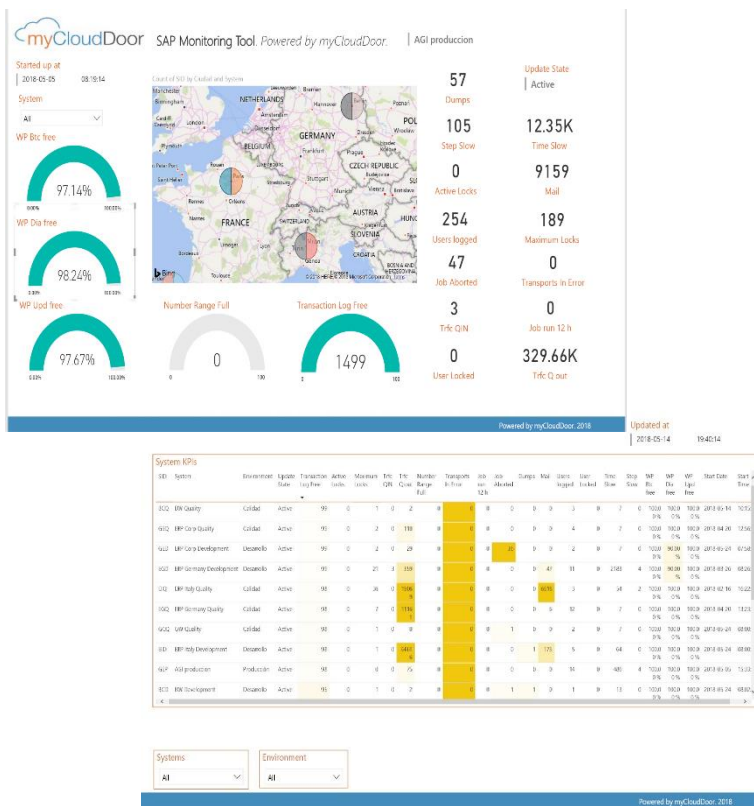


# myCloudRPA®

Our solution automates and simplifies the management of resources and services in Azure and provides extra functionality on current Azure services



# Managed SAP Cloud Services



Our Flexible and Customized Managed Cloud Services are made up to support the most complex applications and architectures.

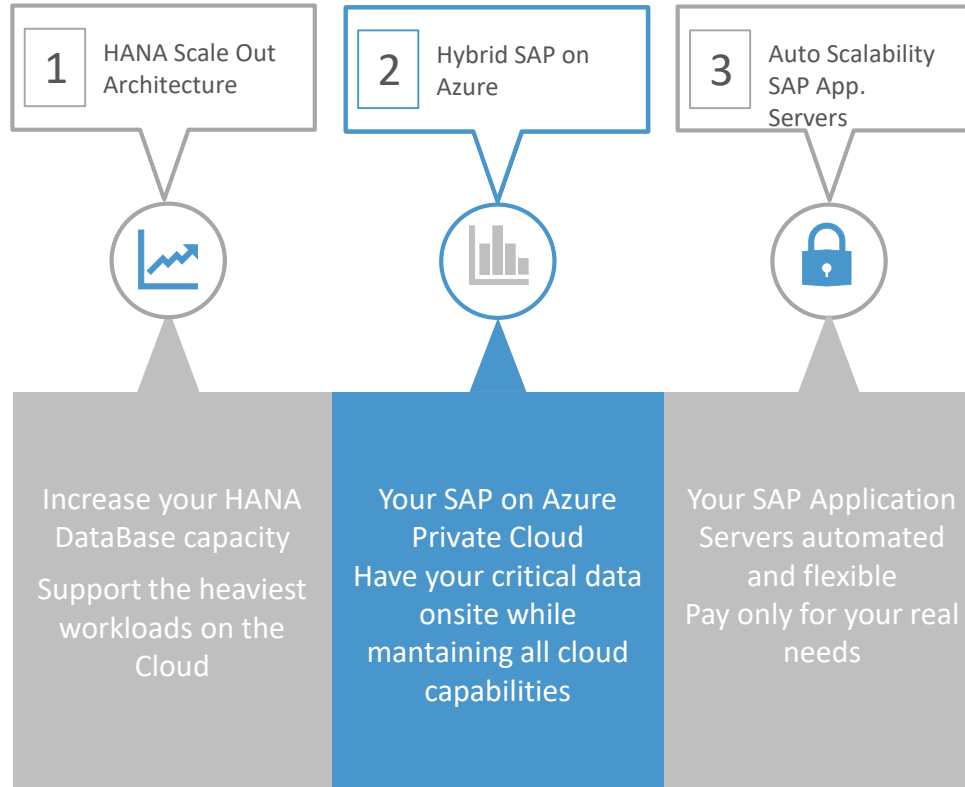
We use our own set of dashboards and monitoring tools based on server-less and PaaS platforms.

- Azure Costs Dashboard®
- Proactive Monitoring
- SAP Monitoring Dashboard®



# SAP Cloud Innovation

You will be amazed of how Microsoft Azure Cloud Platform can improve your SAP landscapes and decrease your costs



Success Stories 

# Success Story

'We're becoming a 100 percent Azure company.' - Luis Ramos: Corporate Chief Information Officer ADVEO

## Microsoft Success Story – Adveo

Office supplier moves SAP Hybris to Azure, expects 50 percent lower datacenter costs

[READ MORE](#)

adveo  
100%  
Azure

50%  
SAVE  
COSTS

1.5'  
MINUTES

# Real Projects and Benefits for our customers



**Situation:**  
SAP BW  
underperforming  
(migrate to HANA or to  
SQL IM ??)

**Solution:**  
Migration to Azure in  
both platforms and run  
benchmark



**Situation:**  
SaaS development and  
services in traditional  
DataCenter. Costs with  
services: 25K\$ / mes

**Solution:**  
SaaS on Azure,  
Management costs:  
revenue share with  
vendor (0\$)



**Situation:**  
SAP Hybris hosted by  
SAP: from  
“performance issues”  
to solution between 6  
and 24 hours

**Solution:**  
SAP Hybris on Azure:  
automatic scaling, real  
time alerting: solution  
in real time: 5 minutes



**SAP project:**  
Provisioning and  
installation: 6-8 weeks.  
CAPEX: over 100K\$ +  
services (10-15K\$)

**Solution:**  
myCloudInstant: 1  
hour. Costs (2k-  
3k\$/month) +  
installation services (0\$)





# Real Projects, Real Benefits for our customers

## adveo

### Situation:

TCO over 11M€  
(Infraestructure,  
Networking, Mngaged  
Services, licensing...),

“Cloud first” Strategy

### Results:

TCO < 7M€ yearly  
ROI < 6 months



## tmdrive

### Situation:

Systems copy / refresh  
as extra service 4-6  
weeks, costs 10K\$

### Managed Cloud with myCD:

Image libraries and  
systems copy part of  
Managed Services  
Time: hours, Costs: 0\$

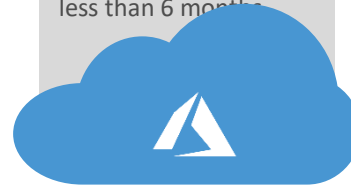


### Situation:

Migration project of  
over 2000+ VMs to  
Cloud with other tools:  
1 month, less than 5  
VMs

### myCD Solution:

Advanced Migration  
tools: +800 VMs  
migrated to Cloud in  
less than 6 months



## Telefonica

### Situation:

Need for Disaster  
Recovery of S/4HANA:  
Traditional On-Prem  
solution (CAPEX)  
approx. 400K€

### myCD Solution:

DRP costs on Azure  
(OPEX) < 5k€/mes



## ○ Q&A - Next Steps

Test it yourself, it's free:  
<http://myCloudInstant.com>  
Register, Login and Deploy at  
your Azure subscription

Want to know more, explore  
architecture and technical  
options about SAP on Azure?:  
Request our 2-days onsite  
Workshop

Piloto, Proof of Concept, Proof  
of Value

Request a Quote for a  
Migration

# myCloudDoor – Questions & Contact



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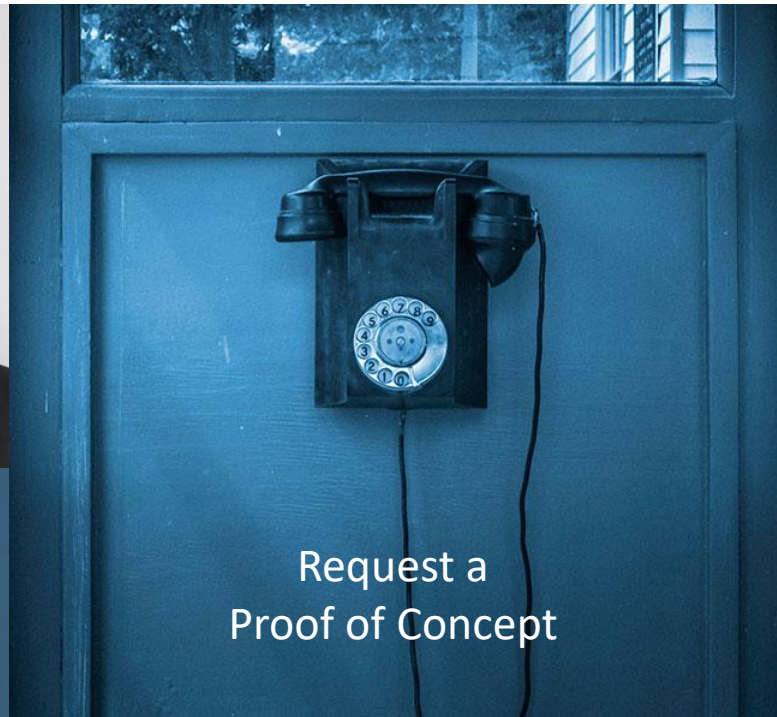
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**Request a  
Proof of Concept**

Information

Résultats

环境

МОТИВАЦИЯ

Optimisation

Objetivos

ثقافة

collegamento

Cloud

Strategien

comunicazione

Transformação

samewerking

behendigheid

Diversité

projekt

Koneksi

Responsability

Online

UX

my  
Cloud  
Door

Thank you

コミットメント

Vizyon

Σύνδεση

Команда

Digital

qualità

vrijednosti

Wirksamkeit

Initiative

ثقة